Robin Pope Safaris - Zambia, Malawi and Zimbabwe: 2027 RATES

RPS Accommodation rates are valid until further notice.

US$ Recommended Retail Price (RRP) & 20% Wholesale (WHS)

Rates are PPPN unless stated otherwise

Issued: Jun 2026

ZAMBIA

South Luangwa National Park

Property	Accommodation	Operating dates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun; Oct		Emerald Jan - 21May; Nov-Dec	
				RRP	WHS	RRP	WHS	RRP	WHS
Nkwali Camp	Bush chalets x 5; Honeymoon chalet x 1	All year	60	795	636	625	500	560	448
Luangwa River Camp	Bush suites x 5	Apr - 30 Nov	60	700	560	580	464	535	428
Luangwa River Camp Late Arrival	**Arrivals after 4pm** on D,B&B basis.*min. 2 nights at RPS Luangwa*	Apr - 30 Nov	60	420	336	348	278	321	257
Tena Tena Camp	Safari tents x 8	22 May - 31 Oct	95	1205	964	930	744	closed	
Nsefu Camp	Rondavels x 6	01 Feb - 31 Mar & 22 May - 20 Nov	95	1205	964	930	744	775	620
Luangwa Safari House (unit)	4 bedroom house (8 adults)	1-14 Jan & 13 Mar - 31 Dec	60	5230	4184	4500	3600	4250	3400
Robin's House	2 bedroom house (family 5 or 4 adults) - min. 2 adults & 1 child	All year	60	865	692	755	604	695	556
Luangwa Bush Camp	2 Meru tents max 4 pax, no min.	22 May - 20 Oct	95	800	640	645	516	closed	
Mobile Walking Safari	3 Meru tents max 6 pax, minimum 2 pax. Scheduled set departure trips.	Jun - Oct **(dates + availability: please refer to our website under Walking - Mobile Walking Safaris)**							
		17 Jun departure	630	N/A		5957	4766	closed	
		22 Jun departure	820	N/A		7807	6246	closed	
		29 Jun departure	630	N/A		7296	5836,8	closed	
		7 night departures	630	7715	6172	N/A		closed	
		24 Jul - 9 night departure	820	10115	8092	N/A		closed	

Lower Zambezi National Park - NOTE: 1% Tourism Levy to be added

				RRP	WHS	RRP	WHS	RRP	WHS
Kujana Camp	Safari tents x 4	May - 15 Nov	110	1150	920	950	760	850	680

*NOTE: October is peak season for Kujana Camp

MALAWI

Majete Wildlife Reserve - **NOTE:** 1% Tourism Levy to be added

				RRP	WHS	RRP	WHS	RRP	WHS
Mkulumadzi Lodge	Bush chalets x 8 (incl. 2 family chalets & 1 honeymoon chalet)	1 Jan - 2nd Sunday in Jan & 3rd Thursday of Mar-31 Dec	68	660	528	545	436	485	388

Liwonde National Park - **NOTE:** 1% Tourism Levy to be added

				RRP	WHS	RRP	WHS	RRP	WHS
Kuthengo Camp	Safari tents x 5 (including **suite at $50 extra pppn**)	1 Jan - 2nd Sunday in Jan & 3rd Thursday of Mar-31 Dec	72	725	580	605	484	520	416

Lake Malawi National Park - **NOTE:** 1% Tourism Levy to be added

				RRP	WHS	RRP	WHS	RRP	WHS
Pumulani Lodge	Lake View Villas x 5 (incl. 1 honeymoon villa)	1 Jan - 2nd Sunday in Jan & 3rd Thursday of Mar-31 Dec	15	625	500	485	388	475	380
	Bush View Villas x 4 (incl. 1 family villa)	1 Jan - 2nd Sunday in Jan & 3rd Thursday of Mar-31 Dec	15	530	424	420	336	410	328

ZIMBABWE

Mana Pools National Park

				RRP	WHS	RRP	WHS	RRP	WHS
John's Camp	Safari tents x 6	May - 15 Nov	65	890	712	780	624	780	624

EXTRAS	**'Window seat' on game drives**	RPS Zambia: max of 4 pax per vehicle, and 6 pax if a 3-row vehicle. Our Malawi properties and John's Camp 6 adults per vehicle.
	Private Vehicle and Guide - only available at our South Luangwa camps	Peak **US$550** nett, **Shoulder US$345** nett & **Emerald US$240** nett - per vehicle per day. 4+ pax get own vehicle at no extra cost.
	Complimentary Meet and Greet	Lusaka & Mfuwe, Zambia and Lilongwe, Malawi. Guests are met in airport and assisted through to their connections.
	Mkulumadzi starbed sleepout	Available from May to October and on a first come basis. To be arranged in camp. No extra cost.
	John's Camp starbed sleepout	Available on a first come basis. To be arranged in camp. No extra cost.
	Tour Leaders	With min group of 4 full paying guests, in guest accommodation (at our discretion) - **US$ 265** nett pppn.
	Intercamp transfers - South Luangwa	Free between RPS properties. To/from other camps: within the Mfuwe area **US$50** and further camps **US$150** - charged per vehicle, max 4 pax.

LONG STANDING OFFERS	**Long Stay - Safari Rate** (not applicable to Mobile Walking Safaris)	**10%** discount off accommodation rate when staying **7+** nights at RPS properties.
		20% discount off accommodation rate when staying **10+** nights at RPS properties.
	No Single Supplement	All camps and lodges. **Note:** Maximum 3 singles travelling together. 4 or more singles are charged a 30% surcharge.
	Last Minute Safari - booked within 30 days of travel (Excl Mobile Walking. Can not be combined with Safari Rate)	**RPS South Luangwa: $500** (Peak), **$400** (Shoulder) & **$375** (Emerald) – rack pppn. **Tena Tena & Nsefu - 40%** off rack. **Luangwa Safari House - 20%** off rack.
		RPS Lower Zambezi: $900 (Peak), **$700** (Shoulder) & **$650** (Emerald) – rack pppn.
		RPS Malawi: $480 (Peak), **$410** (Shoulder) & **$380** (Emerald) – rack pppn.
		John's Camp: $700 (Peak) & **$615** (Shoulder & Emerald) – rack pppn.
	Second child free (when travelling with 2 adults)	For children **16 years & under** - youngest child goes free. Park costs and levies payable.
	Groups	**10%** off rack for Groups of **10+ full paying** guests.

FEATURED PACKAGES	**Luangwa River & Land Safari** - Feb to Mar only	Discounted rate of **$520 rack pppn** (Park costs extra) for 7 night safari - Nkwali & Nsefu (min 2 guests, SS **$223**pn). **Saving $925** pp.
	Two Rivers - Kujana Camp, Lower Zambezi 4; Tena Tena Camp, South Luangwa 4	From **$7660 rack pp** sharing. **2 free bed nights** included. Based on starting and ending in Lusaka, Zambia. Option available with any of our South Luangwa camps.
	Classic Zimbabwe - The Hide, Hwange 3; Changa Camp, Kariba 2; John's Camp, Mana Pools 3	From **$6472 rack pp**, minimum 2 pax. Includes **3 free flights**. Based on starting in Victoria Falls and ending in Mana Pools, Zimbabwe.
	Warm Heart - Mkulumadzi, Majete 3; Kuthengo, Liwonde 2; Pumulani, Lake Malawi 3	From **$4464 rack pp sharing**. **Savings** from **$770 pp**. Based on starting Blantyre and ending Lilongwe, Malawi.
	Luangwa Trail - Luangwa River Camp, 2; Tena Tena Camp, 1; Luangwa Bush Camping, 2; Nsefu, 2 South Luangwa	From **$5579 rack pp sharing**. **Savings from $990 pp** included. Based on starting and ending in Lusaka, Zambia.
	NOTE: All packages come with set discounts - any other special offers will only be applied to extra/additional nights. Detailed cost sheets with applicable nett rates available on request.	

CHILD POLICIES	Property	1-6 years		7-11 years		12-16 years	
		Rate	Park costs	Rate	Park costs	Rate	Park costs
	Zambia						
	Robin's House*	20%	$30	45%	$30	65%	$60
	Luangwa Safari House**	X	X	100%	$30	100%	$60
	Nkwali and Luangwa River Camp	X	X	45%	$30	65%	$60
	Tena Tena & Nsefu	X	X	X	X	100%	$95
	Luangwa Bush Camping***	X	X	X	X	100%	$95
	Mobile Walking Safaris****	X	X	X	X	X	X
	Kujana Camp	X	X	X	X	100%	$110
	Malawi*						
	Mkulumadzi Lodge	20%	$34	45%	$34	65%	$68
	Kuthengo Camp	20%	$20	45%	$20	65%	$72
	Pumulani Lodge	20%	$5	45%	$5	65%	$10
	Zimbabwe						
	John's Camp	X	X	X	X	100%	$65

Notes: Child rates are indicated as a percentage of adult rate for respective property.
Zambia* Robin's House - under 5 yrs do not pay Park costs. **Luangwa Safari House is unit rate not pp. ***Luangwa Bush Camping min. age is 16 yrs. ****Mobile Walking Safari min. age is 21 yrs.
***Malawi** - Children under 5 yrs do not pay Park costs.

ZAMBIA SCHEDULED FLIGHTS	Route (each way)	Cost (per person)		Notes
	Lusaka - Mfuwe	$370	1 hr	
	Lusaka - Jeki/Royal	$230	50 mins	Airstrip is dependant on camp where guests are going/coming from.
	Lusaka - Livingstone	$335	1 hr	
	Mfuwe - Lower Zambezi	$600	1.5 hrs	Direct flight available at same cost Jun-Oct.
	Livingstone - Lower Zambezi	$600	2hrs	Excludes layover time in Lusaka.
	Livingstone - Mfuwe	$585	2hrs	Excludes layover time in Lusaka.

MALAWI ROAD & FLIGHT TRANSFERS

Route (each way)	Road, per vehicle (max. 4). **Note:** Timings may vary depending on weather and roads		Flight (min. 2 seats)		Notes
Lilongwe - Majete	$490	Approx 7 hrs	$524	1 hr	
Blantyre - Majete	$195	Approx 2.5 hrs	On request		
Majete - Pumulani	$495	Approx 7 hrs	$524	1 hr	Plus 1.5 hrs by road to Pumulani @ $160 per vehicle, max 4.
Mfuwe - Lilongwe	$900	Approx 5 hrs	$567	1 hr	
Liwonde crossing point - Majete	$400	Approx 5.5 hrs	On request		
Liwonde crossing point - Pumulani	$320	Approx 3 hrs	On request		
Blantyre - Liwonde crossing point	$400	Approx 4 hrs	On request		
Lilongwe - Liwonde crossing point	$400	Approx 4.5 hrs	$524	1 hr	
Lilongwe - Pumulani	$390	Approx 4.5 hrs	$324	1 hr to Club Mak	Plus 1.5 hrs by road to Pumulani @ $160 per vehicle, max 4.
Pumulani - Blantyre	$400	Approx 4.5 hrs	On request		

ZIMBABWE BOAT & FLIGHT TRANSFERS

Route (each way)	Flight (pp, min 2 seats). **Note:** Timings may vary as flights may not be direct		Notes
Harare - Mana Pools	$545	1 - 1 hr 20 mins	Flight to Mana Pools (Mana Main) then 25 min road transfer.
Hwange - Mana Pools	$700	1 hr 25 mins - 2 hrs	
Victoria Falls - Mana Pools	$660	1 hr 45 mins - 2 hrs	
	Road & boat (pp, min 2 seats). Note: Timings may vary depending on weather & roads		
Lusaka - Chirundu road transfer	$185	3.5 hrs + border time	After border, there is a short 10 min drive to the boat.
Chirundu - Mana Pools boat	$650	+/- 2 hrs + 20 min drive	Rate is for up to 4 pax (+$100 pp additional - max 8). $20 pp river usage fee is extra.

TERMS & CONDITIONS

Park Costs (L)CCF & TL:

Park Costs, (Luangwa) Conservation & Community Funds & Tourism Levy not included in the nightly rate - to be added (non-commissionable).
Park Costs - are fees and levies payable to the various Park Authorities; goes towards the upkeep of our parks. Conservation & Community Fund - is designed to help ensure long term survival of the areas/parks we work in.

South Luangwa National Park

South Luangwa rates include: Accommodation, all meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), Mfuwe Airport transfers, inter-RPS camp transfers, meet & greet at Lusaka & Mfuwe.
South Luangwa rates exclude: Visas, flights, TL, LCCF & park costs.

MOBILE WALKING SAFARI

These rates are based on per person sharing, full South Luangwa safari (1 night Nkwali, 5 nights mobile camp, 1 night Nsefu) or 9 nights (1 night Nkwali, 7 nights mobile camp, 1 night Nsefu).

KUJANA CAMP

Rates include: Accommodation, all meals, laundry, bar, 2 activities per day (game drive, walking safaris, boating, fishing) and transfers from/to Jeki airstrip.
Rates exclude: Visas, flights, TL, CCF, park costs, fishing permit ($30 per day).

MKULUMADZI LODGE

Rates include: Accommodation, all meals, laundry, bar, all gameviewing activities (2 per day - game drives), transfers to/from Majete Airstrip.
Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe $10 pp for domestic; International - Lilongwe $46 and Mfuwe, Zambia $52 pp.), flights, TL, CCF & park costs.

KUTHENGO CAMP

Rates include: Accommodation, all meals, laundry, bar, all gameviewing activities (2 per day - game drives, boating safaris, walking safaris), transfers to/from Makanga Airstrip, a meet & greet at Lilongwe Airport.
Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe $10 pp for domestic; International - Lilongwe $46 and Mfuwe, Zambia $52 pp.), flights, TL, CCF & park costs.

PUMULANI LODGE

Rates include: Accommodation, all meals, laundry, bar, meet & greet at Lilongwe airport, non-motorized activities (fishing, sailing, nature walks, sunset cruises, kayaking). **4+ nights** includes a snorkeling excursion. Village Walks - donation of $10 pp required.
Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe $10pp for domestic; International - Lilongwe $46 and Mfuwe, Zambia $52 pp. Landing fees Club Mak $13pp), flights, scuba diving, motorised watersports (snorkeling, waterskiing, fun tube), TL, CCF & park costs.

JOHN'S CAMP

Rates include: Accommodation, all meals, laundry, local drinks, all game viewing activities (2 per day - game drives and walking safaris), transfers to/from Mana Main airstrip.
Rates exclude: Visas, flights, premium drinks, CCF, TL & park costs.

PAYMENT & CANCELLATION

PAYMENT Payment 20% deposit is required to confirm a booking. Balance due 30 days prior to arrival.

FLIGHTS to be paid in full before they can be issued. Once issued, they become non-refundable. 3rd party accommodation and transfers – we will apply the respective Terms & Conditions.

CANCELLATION: confirmation to 91 days 20% of accommodation only, then of full invoice (excluding park costs) 90-61 days 25%, 60-31 days 50%, 30- 0 days 100%.

PROVISIONAL BOOKINGS will be held for **14 days** and then must be confirmed or released.

RATES AND CONDITIONS SUBJECT TO CHANGE WITHOUT NOTICE.