



# TRADE PARTNERSHIP RACK RATES

Tel: +27 (0) 21 430 4000  
 Email: [bookings@harbourhousehotel.co.za](mailto:bookings@harbourhousehotel.co.za)  
 Web: [www.harbourhousehotel.co.za](http://www.harbourhousehotel.co.za)  
 Marketing Collateral | [WETU iBrochure](#) | [Property Fact Sheet](#)  
 Connectivity: [Tourplan-ZAF-HER000792](#) | [NightsBridge-11500](#)

## HARBOUR HOUSE HOTEL 2026 / 2027

ROOMS, RESIDENCES & APARTMENTS   41 KEYS CHECK IN TIME 15H00   CHECK OUT TIME 11H00	1 May '26 – 31 Jul '26	1 Aug '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 30 Apr '27
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### MANOR HOUSE

<p><b>Romantic Room</b></p> <p>Situated in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.</p>	3 Units Sleeps 2	27 -37m <sup>2</sup> King / Twin	R5 550	R8 020	R10 510	R8 020
<p><b>Wood Fired Hot Tub Romantic Room</b></p> <p>Situated in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.</p>	2 Units Sleeps 2	36 -55m <sup>2</sup> King / Twin	R6 260	R8 585	R10 940	R8 585

### NEW WING

<p><b>Standard Studio</b></p> <p>Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 040	R5 450	R7 475	R5 450
<p><b>Harbour Road Studio</b></p> <p>Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 245	R5 660	R7 680	R5 660
<p><b>Village Studio</b></p> <p>Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 245	R5 660	R7 680	R5 660
<p><b>Sky Vista Studio</b></p> <p>Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 945	R7 270	R8 890	R7 270
<p><b>Sea View Studio</b></p> <p>Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 945	R7 270	R8 890	R7 270
<p><b>Sky Sea View Studio</b></p> <p>Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R5 360	R7 880	R10 200	R7 880

### HARBOUR SQUARE

<p><b>Village Room</b></p> <p>Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.</p>	6 Units Sleeps 2	28m <sup>2</sup> King / Twin	R4 250	R5 660	R7 680	R5 660
<p><b>Sky Room</b></p> <p>Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.</p>	3 Units Sleeps 2	28m <sup>2</sup> King / Twin	R4 450	R6 250	R7 980	R6 250
<p><b>Village Residence</b></p> <p>Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.</p>	1 Units Sleeps 2	61m <sup>2</sup> King / Twin	R4 540	R6 870	R8 290	R6 870
<p><b>Wood Fired Hot Tub Village Residence</b></p> <p>Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.</p>	2 Units Sleeps 2 + 2	61m <sup>2</sup> King / Twin	R4 950	R7 280	R8 890	R7 280
<p><b>Bay Residence</b></p> <p>Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.</p>	3 Units Sleeps 2 + 2	59 - 61m <sup>2</sup> King / Twin	R4 950	R7 280	R8 890	R7 280
<p><b>Sky Residence</b></p> <p>Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.</p>	3 Units Sleeps 2 + 2	59 - 61m <sup>2</sup> King / Twin	R5 360	R7 880	R10 310	R7 880
<p><b>Wood Fired Hot Tub 2 Bedroom Village Residence</b></p> <p>Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.</p>	1 Unit Sleeps 4 + 2	90m <sup>2</sup> 2x King / Twin	R8 800	R12 500	R15 960	R12 500
<p><b>2 Bedroom Bay Residence</b></p> <p>Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.</p>	1 Unit Sleeps 4 + 2	90m <sup>2</sup> 2x King / Twin	R9 200	R12 950	R16 570	R12 950
<p><b>2 Bedroom Sky Residence</b></p> <p>Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.</p>	1 Unit Sleeps 4 + 2	90m <sup>2</sup> 2x King / Twin	R9 800	R14 150	R18 290	R14 150

### LE PARADIS

<p><b>Two Bedroom Apartment</b></p> <p>Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and BBQ.</p>	3 Units Sleeps 4 + 2	174 -203m <sup>2</sup> 2x King / Twin	R7 280	R9 500	R12 120	R9 500
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### ADDITIONAL CHARGES

Daybed (3-14yrs)	R1 200	R1 200	R1 200	R1 200
Cot (0-2yrs)	R350	R350	R350	R350

- (\*) **Peak Period: 12 Dec '26 – 10 Jan '27** (Minimum 3 Night stay applies)
- No Groups Stays during PEAK PERIODS**, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.**
- Rates are provided per room per night in South African Rand and includes breakfast and VAT.
- Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.

#### Small Groups (5 – 12 rooms per night)

- 10% refundable deposit to confirm the booking.
- The 10% deposit becomes non-refundable 90 days prior to arrival.
- Full payment required 60 days prior to arrival.

#### Large Groups (13+ rooms per night)

- 10% refundable deposit to confirm the booking.
- Full payment required 90 days prior to arrival.





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## HARBOUR HOUSE HOTEL 2027 / 2028

ROOMS, RESIDENCES & APARTMENTS   41 KEYS CHECK IN TIME 15H00   CHECK OUT TIME 11H00	1 May '27 – 31 Jul '27	1 Aug '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '27 – 30 Apr '28
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### MANOR HOUSE

<p><b>Romantic Room</b></p> <p>Situated in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.</p>	3 Units Sleeps 2	27 -37m <sup>2</sup> King / Twin	R5 890	R8 430	R11 030	R8 430
<p><b>Wood Fired Hot Tub Romantic Room</b></p> <p>Situated in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.</p>	2 Units Sleeps 2	36 -55m <sup>2</sup> King / Twin	R6 580	R9 010	R11 450	R9 010

### NEW WING

<p><b>Standard Studio</b></p> <p>Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 320	R5 940	R8 140	R5 940
<p><b>Harbour Road Studio</b></p> <p>Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 590	R6 120	R8 300	R6 120
<p><b>Village Studio</b></p> <p>Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R4 590	R6 120	R8 300	R6 120
<p><b>Sky Vista Studio</b></p> <p>Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R5 350	R7 860	R9 610	R7 860
<p><b>Sea View Studio</b></p> <p>Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R5 350	R7 860	R9 610	R7 860
<p><b>Sky Sea View Studio</b></p> <p>Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.</p>	3 Units Sleeps 2 + 1	37m <sup>2</sup> King / Twin	R5 730	R8 580	R11 220	R8 580

### HARBOUR SQUARE

<p><b>Village Room</b></p> <p>Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.</p>	6 Units Sleeps 2	28m <sup>2</sup> King / Twin	R4 500	R6 100	R8 200	R6 100
<p><b>Sky Room</b></p> <p>Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.</p>	3 Units Sleeps 2	28m <sup>2</sup> King / Twin	R4 800	R6 750	R8 600	R6 750
<p><b>Village Residence</b></p> <p>Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.</p>	1 Units Sleeps 2	61m <sup>2</sup> King / Twin	R4 950	R7 600	R9 200	R7 600
<p><b>Wood Fired Hot Tub Village Residence</b></p> <p>Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.</p>	2 Units Sleeps 2 + 2	61m <sup>2</sup> King / Twin	R5 350	R8 150	R9 950	R8 150
<p><b>Bay Residence</b></p> <p>Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.</p>	3 Units Sleeps 2 + 2	59 - 61m <sup>2</sup> King / Twin	R5 450	R8 050	R9 850	R8 050
<p><b>Sky Residence</b></p> <p>Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.</p>	3 Units Sleeps 2 + 2	59 - 61m <sup>2</sup> King / Twin	R5 800	R8 500	R11 150	R8 500
<p><b>Wood Fired Hot Tub 2 Bedroom Village Residence</b></p> <p>Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.</p>	1 Unit Sleeps 4 + 2	90m <sup>2</sup> 2x King / Twin	R8 800	R12 460	R15 800	R13 460
<p><b>2 Bedroom Bay Residence</b></p> <p>Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.</p>	1 Unit Sleeps 4 + 2	90m <sup>2</sup> 2x King / Twin	R9 200	R12 950	R16 570	R12 950
<p><b>2 Bedroom Sky Residence</b></p> <p>Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.</p>	1 Unit Sleeps 4 + 2	90m <sup>2</sup> 2x King / Twin	R9 800	R14 150	R18 290	R14 150

### LE PARADIS

<p><b>Two Bedroom Apartment</b></p> <p>Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and mobile outdoor BBQ.</p>	3 Units Sleeps 4 + 2	174 -203m <sup>2</sup> 2x King / Twin	R8 350	R10 800	R14 050	R10 800
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### ADDITIONAL CHARGES

Daybed (3-14yrs)	R1 500	R1 500	R1 500	R1 500
Cot (0-2yrs)	R500	R500	R500	R500

- (\*) Peak Period: 15 Dec '27 – 08 Jan '28 (Minimum 3 Night stay applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT.
- Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
  - Small Groups (5 – 12 rooms per night)**
    - 10% refundable deposit to confirm the booking.
    - The 10% deposit becomes non-refundable 90 days prior to arrival.
    - Full payment required 60 days prior to arrival.
  - Large Groups (13+ rooms per night)**
    - 10% refundable deposit to confirm the booking.
    - Full payment required 90 days prior to arrival.





# TRADE PARTNERSHIP RATE SHEET

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## STAY PAY PROMOTION

**STAY WINDOW: 1 May '26 - 31 July '26**

### MANOR HOUSE

<b>Romantic Room</b> Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	Stay 3 / Pay 2
<b>Wood Fired Hot Tub Romantic Room</b> Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	Stay 3 / Pay 2

### NEW WING

<b>Standard Studio</b> Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	N/A
<b>Harbour Road Studio</b> Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	Stay 4 / Pay 3
<b>Village Studio</b> Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	Stay 4 / Pay 3
<b>Sky Vista Studio</b> Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	Stay 3 / Pay 2
<b>Sea View Studio</b> Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	Stay 3 / Pay 2
<b>Sky Sea View Studio</b> Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	Stay 3 / Pay 2

### HARBOUR SQUARE

<b>Village Room</b> Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	Stay 4 / Pay 3
<b>Sky Room</b> Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	Stay 4 / Pay 3
<b>Village Residence</b> Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	Stay 3 / Pay 2
<b>Wood Fired Hot Tub Village Residence</b> Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	Stay 3 / Pay 2
<b>Bay Residence</b> Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2
<b>Sky Residence</b> Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2
<b>Wood Fired Hot Tub 2 Bedroom Village Residence</b> Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	Stay 3 / Pay 2
<b>2 Bedroom Bay Residence</b> Located on the second floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	Stay 3 / Pay 2
<b>2 Bedroom Sky Residence</b> Located on the top floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2

### LE PARADIS

<b>Two Bedroom Apartment</b> Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and mobile outdoor BBQ.	N/A
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## VALUE ADDS

### STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary scones & tea between 15:00 and 17:00

### ADDITIONAL WINTER VALUE ADDS - 1 May - 31 July

Complimentary classification upgrade on arrival, subject to availability

### ADDITIONAL HONEYMOON VALUE ADDS

Bottle of sparkling wine or wine and romantic turndown on first evening

### VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded
- Honeymooners offer only valid for a minimum two-night stay

### VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%