

# 2026 Rack Rates & Trading Terms

'We remain utterly focused on people first. We revel in curating our guests' experiences and emotional connections, with the resulting understanding of a sense of place we are so proud and privileged to serve. The social dividend and impact-for-good through delighting our guests paints a bright future — commercial and sustainable luxury travel which makes a significant difference.

We are excited about 2026, there is a lot on the go, and much to look forward to. Some of the highlights include, operational connectivity improvements within the circuit (scheduled flights door-to-(almost) door between Angama Amboseli and Angama Mara); completion of the road through the critical 'pinch point' conservation corridor seamlessly connecting Angama Amboseli to Amboseli National Park; infrastructural improvements within Angama Mara and a culture of continuous development of guest delight from dining to guiding, and everything in between, in all camps.

In the Standard Season, Angama Safari Camp's tranquil riverine escarpment location is a beautiful extension of the iconic Angama Mara, however, the Camp will remain down in the heart of the mega herds of the Mara Triangle during Great Migration Season ensuring front row seats for our guests.

We place tremendous value in our people and this, our tenth year of operating, recognises over 70% of the staff who opened the lodge are still with us! Nicky Fitzgerald, the founder and highly engaged director, remains as close to the business as always, as Angama looks forward to another ten years of steadfast and engaged partnerships with you all. Thank you for your support.'

Sincerely,

Rosco Wendover, CEO

1~J.



A remarkable safari lodge inspired by the Swahili word for 'suspended in mid-air'.

Located high above the floor of Africa's Great Rift Valley, Angama Mara overlooks Kenya's Maasai Mara,

considered by many as the loveliest game reserve on the continent.

All amounts quoted in United States dollars

	STANDARD SEASON 5 Jan – Jun & Oct – 22 Dec		PEAK SEASON Jul - Sept & 23 Dec - 4 Jan 2027	
<b>TENTED SUITE</b> 2 Adults	\$1,850 per guest per night		\$2,750 per guest per night	
CHILDREN Ages 0-17	\$925 per child per night		\$2,065 per child per night	
	5 Jan - May & Nov - 22 Dec	Jun & Oct		
<b>FAMILY STAY*</b> 2 Adults & 2 Children across 2 Tented Suites**	<b>\$3,700</b> per night	<b>\$5,550</b> per night	<b>\$9,630</b> per night	
INTERCONNECTED TENTED SUITE 4 Guests	\$375 per night surcharge	\$575 per night surcharge	<b>\$975</b> per night surcharge	

 $<sup>{}^*\!</sup>Family\,Stay\,includes\,1\,hour\,on\text{-}property\,photoshoot\,and\,is\,non\text{-}combinable\,with\,any\,other\,offer}$ 

#### **FEES & LEVIES**

Maasai Mara Park Fees*	Jan - Jun: <b>\$100</b> per adult   <b>\$50</b> per child (Ages 9-17) Jul - Dec: <b>\$200</b> per adult   <b>\$50</b> per child (Ages 9-17)  *Valid for 12 hours from 06h00 to 18h00. Rate may change without notice	
Angama Foundation	\$20 per guest per night (applicable to all guests)	

#### **FURTHER DETAILS**

Families & Children	<ul> <li>Children of all ages are welcome year round</li> <li>Children 12 and under are required to share a triple (either with parents or siblings) unless an additional Tented Suite is booked at the applicable Family Stay rate</li> <li>The Family Stay includes a second Tented Suite which is charged at 75% in Peak Season, while Standard Season remains free of charge for the first 2 children aged 0-17 sharing (excluding Jun &amp; Oct)</li> <li>Each camp includes 4 safe, interconnected Tented Suites (a 10% supplement is applicable on the Family Stay rate)</li> <li>Families travelling with children between 0-6 years are required to reserve a private safari vehicle when booking less than 3 Tented Suites in any one reservation</li> </ul>
Groups	<ul> <li>Exclusive use of either or both camps available on request</li> <li>Bookings of 10 Tented Suites or more for a minimum of 3 nights qualify for Group Rates</li> <li>Group Rates are applicable on a minimum of a 3-night stay across a combination of Angama Mara and Angama Amboseli when booking 10 Tented/Guest Suites</li> </ul>
Private Safari Guide / Pilot Accommodation	<ul> <li>Premium Guide Room (en-suite): \$450 per person per night (non commissionable)</li> <li>Standard inclusions/exclusions apply</li> </ul>

<sup>\*\*</sup>Any child thereafter will be charged per child per night



This unique camp, with just 4 tents, encapsulates romance and adventure, yet with a lightness of spirit and footprint that will both surprise and delight our guests.

#### All amounts quoted in United States dollars

	STANDARD SEASON 5 Jan – Jun & 1 Oct – 22 Dec	PEAK SEASON Jul - Sept & 23 Dec - 4 Jan 2027
<b>TENT</b> 2 Adults	\$950 per guest per night	\$2,200 per guest per night
CHILDREN Ages 0-17	\$950 per child per night	\$2,200 per child per night

<sup>\*</sup>The first child between 0-12 in any one reservation will be free of charge when tripling in a tent with two other guests

#### **FEES & LEVIES**

Angama Foundation	\$20 per guest per night (applicable to all guests)
Maasai Mara Park Fees*	Jan - Jun: <b>\$100</b> per adult   <b>\$50</b> per child (Ages 9-17)  Jul - Sept: <b>\$260</b> per adult   <b>\$90</b> per child (Ages 9-17)  Oct - Dec: <b>\$200</b> per adult   <b>\$50</b> per child (Ages 9-17)  *Valid for 12 hours from 06h00 to 18h00. Rate may change without notice.

#### **FURTHER DETAILS**

Families & Children	<ul> <li>Children of all ages are welcome and and will be charged adult rates when occupying their own tent</li> <li>All tents configured to double or twin</li> <li>Maximum of 2 triples available per camp per night</li> <li>Regrettably, no interconnected tents available</li> <li>Families travelling with children between 0-6 years are required to reserve a private safari vehicle</li> </ul>
Private Safari Guide / Pilot Accommodation	<ul> <li>Guide Tent: \$300 per person per night</li> <li>Standard inclusions/exclusions apply</li> </ul>

## **ANGAMA MARA & ANGAMA SAFARI CAMP**

#### **ADDITIONAL INFORMATION**

Rates Include	<ul> <li>All guided safaris in the Mara Triangle</li> <li>Guided walking safaris on the Oloololo Escarpment</li> <li>All meals and drinks (excluding French Champagne &amp; reserve wines)</li> <li>Laundry service (36 hours' notice at Angama Safari Camp)</li> <li>Wifi (Only in the Guest Area at Angama Safari Camp)</li> <li>All on-property guest experiences</li> <li>Transfers to and from Kichwa Tembo Airstrip and Serena Airstrip</li> <li>Emergency medical evacuation insurance</li> <li>Childminding at Angama Mara (from 18h00 to 22h00)</li> <li>Camping fees (at Angama Safari Camp)</li> <li>VAT</li> </ul>
Rates Exclude	<ul> <li>All additional guest experiences as otherwise listed</li> <li>Maasai Mara National Park Fees</li> <li>Angama Foundation contribution</li> <li>Safari Shop purchases &amp; in-tent massages (24 hours' notice at Angama Safari Camp)</li> <li>Air and road transfers from elsewhere within the Maasai Mara</li> <li>Community visits</li> <li>Private safari vehicles</li> <li>Gratuities</li> </ul>
Check In / Check Out	<ul> <li>Check in from 12h00   Check out at 10h00</li> <li>Early check-in and late check-out subject to availability (regrettably not available at Angama Safari Camp)</li> <li>Late check-out cloakroom with shower available for guests with late departures at Angama Mara (transfers provided from Angama Safari Camp)</li> </ul>
Single Travellers	<ul> <li>From 5 Jan - May &amp; Nov - 22 Dec, the first two singles on any one reservation or combination of reservations will not carry a single supplement. Thereafter a 50% single supplement will be applied to any further singles</li> <li>From Jun - Oct &amp; 23 Dec - 4 Jan 2027, a 50% single supplement will be applied to all singles</li> </ul>

#### **SAFARI & PHOTOGRAPHIC SERVICES**

Safari Vehicles	<ul> <li>A maximum of 6 guests will be accommodated on shared safari vehicles (7 guests on request)</li> <li>For groups and larger families with 8-12 guests, a second private safari vehicle may be requested at an additional cost</li> </ul>
Private Safari Vehicles	<ul> <li>One private vehicle allocated per 3 Tented Suites booked at Angama Mara</li> <li>For an additional vehicle — Full day: \$800   Half day: \$400</li> </ul>
Photographic Services*	<ul> <li>On-property photoshoots — 1 Hour: \$150   Half day (4 Hours): \$400</li> <li>On safari photoshoots — Half day (4 hours): \$400</li> <li>On safari photography tutorials — Half day (4 hours): \$300   Full day (8 hours): \$600</li> <li>*Private safari vehicles are required for photoshoots and tutorials on safari, should one not already be allocated. Half day: \$200</li> </ul>
Camera & Lens Rentals	<ul> <li>A variety of camera bodies and lenses are available to rent from half-day to multi-day use</li> <li>Camera bodies include Canon 6D Mark II, Nikon D780 &amp; Z7 Mirrorless, Sony Alpha 7 III Mirrorless and Fujifilm X-T3 Mirrorless</li> <li>Camera lenses include 100-400 &amp; 200-600 telephoto, 16-35 wide angle and others</li> <li>Complete set-ups available from \$75 for a half day, or as separate components</li> </ul>
Image Printing	<ul> <li>A4, A3, A2 and A1 printing available on canvas or premium luster photo paper at Angama Mara's Photographic Studio, at an additional cost</li> </ul>

All safari and photographic experiences are subject to availability and prices are subject to change without notice

#### **EXPERIENCES**

Maasai Blessings & Vow Renewals	<ul> <li>Maasai Blessings and Vow Renewals available from \$100 per couple</li> <li>Bespoke wedding attire available, please enquire about our Wedding Menu</li> </ul>
Weddings	<ul> <li>Weddings for up to 60 guests available at Angama Mara</li> <li>For detailed information and pricing please enquire about our Wedding Menu</li> </ul>
Mara Elephant Project	<ul> <li>Behind-the-scenes experiences providing insights into elephant conservation in the Maasai Mara*</li> <li>Conservation Flight: 2.5hr elephant tracking by helicopter with MEP's CEO Marc Goss.**         \$2,000 donation limited to 2 guests staying for 4 nights or more</li> <li>Monitoring Experience: Headquarters visit and vehicle tracking. \$500 donation, limited to 4 guests</li> <li>MEP Headquarters: Meet the team at their base — \$250 donation, limited to 6 guests; \$50 per additional guest up to 12</li> <li>*Private safari vehicles are required for these experiences, should one not already be allocated. Full day: \$800 / Half day: \$400</li> <li>**Subject to availability</li> </ul>
Mara Canine Unit	<ul> <li>A 60-minute experience with the Mara Conservancy's Canine Anti-Poaching Unit*</li> <li>Group of 6 or less — \$250 donation; \$50 per additional guest up to 12</li> <li>*Private safari vehicles are required for these experiences, should one not already be allocated. Full day: \$800 / Half day: \$400</li> </ul>
Angama Safari Camp Sleep Out	<ul> <li>Guests can enjoy a one-night sleep out at Angama Safari Camp*</li> <li>Strictly subject to availability and only bookable in camp</li> <li>A \$60 per guest Park Fee surcharge will be applied in Peak Season and settled for in camp</li> <li>*Available when staying at Angama Mara</li> </ul>

All experiences are subject to availability and prices are subject to change without notice

#### HOT-AIR BALLOON SAFARIS WITH GOVERNORS' BALLOON SAFARIS\*

	LOW SEASON Apr - May	MID SEASON Jan – Mar; Jun & Nov - 15 Dec	PEAK SEASON Jul - Oct & 16-31 Dec
ADULTS (16+)	<b>\$500</b> per passenger	<b>\$530</b> per passenger	<b>\$590</b> per passenger
CHILDREN (Ages 8 - 15)	\$330 per passenger		

Private baskets available on request; quoted at time of enquiry
Please note minimum height requirement 1.2m and regrettably no expectant mothers
\*Prices subject to change without notice and includes government Landing Fees and Community Development Levy



An intimate lodge of 10 Guest Suites in Kimana Sanctuary, guests enjoy exclusive traversing rights and unrestricted game viewing. The Sanctuary is renowned for its verdant landscapes, remarkable diversity of bird and wildlife, set against the backdrop of Mount Kilimanjaro.

All amounts quoted in United States dollars

	<b>STANDARD SEASON</b> 5 Jan - Jun & Oct - 22 Dec		PEAK SEASON Jul - Sept & 23 Dec - 4 Jan 2027
<b>GUEST SUITE</b> 2 Adults	\$1,850 per guest per night		\$1,850 per guest per night
CHILDREN Ages 0-17	\$925 per child per night		\$1,390 per child per night
FAMILY STAY* 2 Adults & 2 Children across 2 Guest Suites**	5 Jan - May & Nov - 22 Dec	Jun & Oct	
	\$3,700 per night	<b>\$5,550</b> per night	<b>\$6,480</b> per night
INTERCONNECTED GUEST SUITE 4 Guests	\$375 per night surcharge	\$575 per night surcharge	\$975 per night surcharge

<sup>\*</sup>Family Stay includes 1 hour on-property photoshoot and is non-combinable with any other offer \*\*Any child thereafter will be charged per child per night

#### **FEES & LEVIES**

Kimana Conservation Levy	\$80 per adult per night   \$45 per child per night	
Angama Foundation	\$20 per guest per night (applicable to all guests)	

#### **FURTHER DETAILS**

Families & Children	<ul> <li>Children of all ages are welcome year round</li> <li>Children 12 and under are required to share a triple (either with parents or siblings) unless an additional Guest Suite is booked at the applicable Family Stay rate</li> <li>The Family Stay includes a second Guest Suite which is charged at 75% in Peak Season, while Standard Season remains free of charge for the first 2 children aged 0-17 sharing (excluding Jun &amp; Oct)</li> <li>The lodge includes 2 safe, interconnected Guest Suites (a 10% supplement is applicable on the Family Stay rate)</li> <li>Families travelling with children between 0-6 years are required to reserve a private safari vehicle when booking less than 3 Guest Suites in any one reservation</li> <li>Exclusive use of Angama Amboseli is available on request for bookings of 8-10 Guest Suites</li> <li>Bookings of 8 Guest Suites or more for a minimum of 3 nights qualify for Group Rates</li> <li>Group Rates are applicable on a minimum of a 3-night stay across a combination of Angama Mara and Angama Amboseli when booking 10 Tented/Guest Suites</li> </ul>		
Groups			
Private Safari Guide / Pilot Accommodation	<ul> <li>Guide Accommodation: \$300 per person per night</li> <li>Standard inclusions/exclusions apply</li> </ul>		

#### AMBOSELI ADDITIONAL INFORMATION

Rates Include	<ul> <li>All guided safaris in Kimana Sanctuary &amp; Amboseli National Park</li> <li>Guided walking safaris in Kimana Sanctuary</li> <li>All meals and drinks (excluding French Champagne &amp; reserve wines)</li> <li>Laundry service &amp; WiFi</li> <li>All on-property guest experiences</li> <li>Transfers to and from Kimana Airfield</li> <li>Emergency medical evacuation insurance</li> <li>Childminding (from 18h00 to 22h00)</li> <li>VAT</li> </ul>				
Rates Exclude	<ul> <li>All additional guest experiences as otherwise listed</li> <li>Amboseli National Park Fees</li> <li>Transfers to and from Amboseli Airstrip</li> <li>Kimana Conservation Levy</li> <li>Angama Foundation contribution</li> <li>Safari Shop purchases &amp; in-suite massages</li> <li>Air and road transfers from elsewhere in Kenya</li> <li>Private safari vehicles</li> <li>Gratuities</li> </ul>				
Check In / Check Out	<ul> <li>Check in from 12h00   Check out at 10h00</li> <li>Early check-in and late check-out subject to availability</li> <li>Late check-out cloakroom with shower available for guests with late departures</li> </ul>				
Single Travellers	<ul> <li>From 5 Jan - 31 May &amp; 1 Nov - 22 Dec, the first two singles on any one reservation or combination of reservations will not carry a single supplement thereafter a 50% single supplement will be applied to any further singles</li> <li>From 1 Jun - 31 Oct &amp; 23 Dec - 4 Jan 2027, a 50% single supplement will be applied to all singles</li> </ul>				

#### **SAFARI & PHOTOGRAPHIC SERVICES**

Safari Vehicles	<ul> <li>A maximum of 6 guests will be accommodated on shared safari vehicles (7 guests on request)</li> <li>For groups and larger families with 8-12 guests, a second private safari vehicle may be requested at an additional cost</li> <li>One private vehicle allocated per 3 Guest Suites booked</li> <li>For an additional vehicle — Full day: \$800   Half day: \$400</li> <li>On-property photoshoots — 1 Hour: \$150   Half day (4 Hours): \$400</li> <li>On safari photoshoots — Half day (4 hours): \$400</li> <li>On safari photography tutorials — Half day (4 hours): \$300   Full day (8 hours): \$600</li> <li>*Private safari vehicles are required for photoshoots and tutorials on safari, should one not already be allocated. Half day: \$200</li> </ul>				
Private Safari Vehicles					
Photographic Services*					
Camera & Lens Rentals	<ul> <li>Available to rent from half-day to multi-day use</li> <li>Canon 6D Mark II camera body</li> <li>Camera lens 100-500 and 15-35 wide angle lens</li> <li>Complete set-ups available from \$75 for a half day, or as separate components</li> </ul>				
Image Printing	<ul> <li>A4, A3, A2 and A1 printing available on canvas or premium luster photo paper at Angama Amboseli Photographic Studio, at an additional cost</li> </ul>				

All safari and photographic experiences are subject to availability and prices are subject to change without notice

#### **AMBOSELI EXPERIENCES**

Amboseli National Park*	Park Fees: <b>\$60</b> per adult per day   <b>\$30</b> per child per day (Ages 3-17) (Children under 3 free of charge)		
Tsavo West	<ul> <li>*Park fees subject to change without notice</li> <li>Park Fees: \$60 per adult per day   \$30 per child per day</li> <li>Recommended only for guests staying 4 nights or more</li> </ul>		
The Big Life Foundation*	<ul> <li>A half-day experience with demonstrations from ranger patrols and/or tracker dogs**, a visit to the school, camera trap monitoring and/or training school visit, and a presentation at Angama Amboseli from a member of Big Life. \$500 donation</li> </ul>		
	*Private safari vehicles are required for these experiences, should one not already be allocated. Full day: \$800 / Half day: \$400 **Tracker dogs are subject to availability and bookings must be made at least 24hrs in advance		
Maasai Blessings & Vow Renewals	<ul> <li>Maasai Blessings and Vow Renewals available from \$100 per couple</li> <li>Bespoke wedding attire available, please enquire about our Wedding Menu</li> </ul>		
Weddings	<ul> <li>Intimate weddings for up to 20 guests</li> <li>For detailed information and pricing please enquire about our Wedding Menu</li> </ul>		

All experiences are subject to availability and prices are subject to change without notice

## **ANGAMA PAYMENT TERMS**

	STANDARD SEASON	Bookings will be held for 14 days prior to confirmation	
PROVISIONAL BOOKINGS	Bookings will be held for 30 days prior to confirmation		
ON CONFIRMATION	<ul> <li>20% non-refundable deposit</li> <li>Balance due 45 days prior to travel</li> </ul>	<ul> <li>30% non-refundable deposit</li> <li>Balance due 60 days prior to travel</li> </ul>	
CANCELLATION POLICY	<ul> <li>20% cancellation fee will be charged on bookings cancelled more than 45 days prior to travel</li> <li>100% cancellation fees will be charged on bookings cancelled within 45 days prior to travel</li> </ul>	<ul> <li>30% cancellation fee will be charged on bookings cancelled more than 60 days prior to travel</li> <li>100% cancellation fees will be charged on bookings cancelled within 60 days prior to travel</li> </ul>	

## **ANGAMA SPECIAL OFFERS**

STAY 4, PAY 3 Stay 4 nights, Pay for 3 nights	<ul> <li>Valid: 5 Jan - Jun &amp; Sept - 22 Dec</li> <li>Available at Angama Mara and Angama Amboseli</li> </ul>				
STAY 3, PAY 2 Stay 3 nights, Pay for 2 nights	<ul> <li>Valid: Mar - May &amp; Nov</li> <li>Available at Angama Mara and Angama Amboseli</li> </ul>				
	5 Jan – Jun & Oct – 22 Dec		Jul - Sept & 23 Dec - 4 Jan 2027		
ANGAMA MARA SIGNATURE STAY 5 Nights at Angama Mara	From <b>\$1,500</b> per guest per night		From <b>\$2,585</b> per guest per night		
	Additional inclusions: A hot-air balloon safari, private vehicle*, massage per guest, 1 hour on-property photoshoot; sleep out at Angama Safari Camp (subject to availability)  *During Peak Season, private vehicles are subject to availability				
HONEYMOON OFFER  1 Newly Wed Stays for 4 nights and pays for 2 nights	<ul> <li>Valid: 5 Jan - Jun &amp; Oct - 22 Dec</li> <li>Additional inclusions: Private vehicle, 1 hour on-property photoshoot &amp; Maasai blessing</li> <li>Available at Angama Mara and Angama Amboseli</li> </ul>				
MOUNTAIN & MARA* 3 nights Angama Amboseli, 3 nights Angama Mara	5 Jan – May & Nov – 22 Dec	Jun & Oct		Jul - Sept & 23 Dec - 4 Jan 2027	
	From <b>\$9,765</b> per guest per stay	From <b>\$16,605</b> per guest per stay		From <b>\$20,505</b> per guest per stay	
	Additional inclusions: Private flights, private vehicle & 1 hour on-property photoshoot at Angama Mara     *Based on 2 guests sharing     During Peak Season, private vehicles are subject to availability				
Il Special Offers may not be combined with one	another and are priced per guest unless otherwise	e shown			
ANGAMA COMBINATIONS					

# MULTI-PROPERTY STAYS\*

• Combine 2 Angama properties = further **5%** 

• Combine 3 Angama properties = further **10%** 

 ${}^* \text{Only applicable when not booking an Angama offer and calculated on Angama accommodation only}$