

# Rates - 2027

As we prepare for the upcoming period, we have undertaken a careful review of our rates in line with both rising operating costs and continued investment in the guest experience. With increasing pressure from fuel, electricity, inflation, and the broader costs of operating in a remote location, we have made the considered decision to apply a moderate rate adjustment.

This increase is also underpinned by meaningful enhancements across the property, including a new pool at Gugs, an improved spa space and treatment offering, a new transfer vehicle, and a strengthened food journey at both Ubunye and Gugs through our collaboration with Veld and Sea.

We remain deeply committed to offering outstanding value within our market. Our inclusive rates continue to cover all meals, most beverages, including morning cappuccinos and lattes, selected alcoholic drinks, and all camp-scheduled excursions, with only seasonal turtle tours, spa treatments and transfers into camp excluded.

With guest feedback consistently around 9.5, we are encouraged that the experience continues to resonate strongly, not only in terms of comfort and hospitality, but in the sense of authenticity, connection, and place that defines a stay with us.

We truly appreciate your continued partnership and support, and we look forward to welcoming your guests for another exceptional year.

*The Big Skies team*





# 2027 RATE SHEET

RATES ARE PER PERSON PER NIGHT SHARING (PPPNS)\*

Season	Gugs (Medium room)	Gugs (Family room)	Ubunye (Comfort room)	Research Camp Exclusive, self-catered use only
Regular	R2 970 (single: R3 130)	R2 970 (single: R3 510)	R4 050 (single: R4 360)	12 750 (full camp)
Peak	R3 920 (single: R4 480)	R3 920 (single: R4 590)	R5 200 (single: R5 600)	R12 750 (full camp)
Kids rate (Ages 2-14)	N/A	R1 750	R1 750	N/A
<b>Regular</b>			<b>Peak</b>	
<ul style="list-style-type: none"> <li>• 15 January to 31 March</li> <li>• 01 May to 30 June</li> <li>• 01 September to 14 December</li> </ul>			<ul style="list-style-type: none"> <li>• 01 to 30 April</li> <li>• 01 July to 31 August</li> <li>• 15 December to 14 January 2028</li> </ul>	

## Please Note:

- Children aged 2 to 14 years, staying in the Family Room at Gugs or in two of the Comfort Rooms at Ubunye, pay R1 750 per child per night.
- Check-in time is 12h00. Check-out time is 09h30 - 10h00.
- Please ensure that you are aware of our booking conditions. Taking this journey with us implies your acceptance of these conditions;
- Prior to confirming the booking, each guest is strongly recommended to take out comprehensive travel, medical, cancellation, curtailment and default insurance for the duration of their trip;
- Due to the remote area in which we operate, it is vital that all guests are covered for emergencies and other unforeseen circumstances. We will not be held responsible for any guest travelling without insurance;
- The relevant cancellation policy applies should the guest fail to join or start their journey for any reason, including airline delays or missed connections. Please ensure adequate travel insurance is in place for any such eventuality;
- The lodge is situated in a low-risk malaria area. Please consult a medical practitioner, pharmacist or travel clinic to establish what precautions will be required.
- 4x4 vehicles are required to access the camp and to travel between the camp and the beach – if guests do not have a 4x4 vehicle, they can park at our secure parking lot in Manguzi and we will then arrange return transfers to the lodge at an additional cost.

[www.bigskies.travel](http://www.bigskies.travel)

## Included in the nightly rate

- All accommodations on a shared basis;
- Services of the camp/lodge guides and staff;\*
- The applicable Tourism Levies and all relevant Value Added Tax (VAT);
- All meals are included in your stay. We serve primarily vegetarian food (sourced from our own gardens as well as local producers). Twice a week we include freshly-caught fish from the world's oldest continuously used sustainable fish traps at Kosi Bay.\*
- Selected wines, beers, and spirits are included. Premium liquors, cocktails, and bottled water are available for purchase in camp.\*
- All scheduled camp excursions, excluding the seasonal turtle activities. Excursions are scheduled in camp and are weather and tide permitting. These include:\*

  - *Lala Nek beach day (guests just have to walk on and off the beach - we do everything)*
  - *Guided snorkel at Lala Nek*
  - *Black Rock beach excursion*
  - *Kosi Bay three lake boat cruise*
  - *Cultural village tour*
  - *Guided and self-guided walks around camp*

- Park fees, vehicle entrance fees and portorage.\*

## Excluded from the nightly rate

- Comprehensive travel and medical insurance.
- Staff gratuities.
- Any new Government Taxes, levies, fuel or industry increases which are beyond our control.
- Any non-scheduled activities
- Turtle excursions (starts 15 November and ends 15 March)
- All scheduled and private transfers between Big Skies parking lot and Big Skies Gugs and Big Skies Ubunye.
- Any spa treatments.
- Any laundry.

<b>Transfer (Big Skies Manguzi parking lot - Gugs or Ubunye)</b>	<i>R550 per person one way (scheduled times) Private transfer on request</i>
<b>Turtle Drive (seasonal)</b>	<i>R1 095 per person (15 November 2026 to 15 March 2027)</i>
<b>Turtle walk (seasonal)</b>	<i>R750 per person (15 November 2026 to 15 March 2027)</i>
<b>Child rate (Ages 2-14)</b>	<i>R550 per child</i>

\*Excludes Research Camp which is self-catering and booked on a sole-use basis.

## Booking terms and conditions

Please see below our deposit, payment, and cancellation policy (a 20% non-refundable deposit is required to secure a booking, with the balance of payment required 8 weeks prior to travel. If a booking is made within 8 weeks of travel, full payment is required to secure the reservation).

### Deposit and payment policy

Once a booking has been confirmed to us in writing and upon receipt of the non-refundable deposit by Big Skies, we will change the booking's status from "provisional" to "confirmed. The standard amount is 20% of the total travel arrangement costs, however, this amount can vary depending on certain terms and conditions or party size. Please note that no booking can be deemed as confirmed until Big Skies confirms receipt of the required amount.

Please contact Big Skies for details. Kindly ensure that the non-refundable deposit is received before confirming a booking, as cancellation fees may apply if the booking does not proceed.

**NOTE THAT IT IS REQUIRED THAT THIS DEPOSIT BE PAID OVER TO BIG SKIES WITHIN SEVEN DAYS OF RECEIPT OF THE DEPOSIT PRO-FORMA INVOICE. IN THE CASE OF SHORT LEAD TIME BOOKINGS, THE DUE DATE FOR THIS DEPOSIT WILL BE REFLECTED ACCORDINGLY ON SAID INVOICE.**

Full payment is due 8 weeks prior to arrival date, after which our cancellation fees escalate in accordance with our cancellation policy

### Cancellation policy

Cancellation fees are levied when guests cancel confirmed reservations. The costs of the cancellation fees will escalate the closer the guest/s cancels to their confirmed departure date. Our penalties are tiered as follows:

- Should a cancellation be made more than 8 weeks before departure, the non-refundable deposit of 20% is forfeited.
- Should a cancellation be made between 4 weeks and 8 weeks, the deposit plus 25% of the price is forfeited.
- Should a guest cancel between 3 and 4 weeks prior to departure, 50% of the price is forfeited.
- Should a guest cancel between 2 and 3 weeks prior to departure, 60% of the price is forfeited.
- Should a guest cancel less than 2 weeks prior to departure, 100% of the price is forfeited.

If a deposit has been paid and the balance remains unpaid, resulting in a cancellation by Big Skies, the deposit will be forfeited. Should you need to cancel a reservation, please ensure that the cancellation is submitted in writing or via the relevant booking system if made online. The cancellation will only take effect once acknowledged in writing by Big Skies. In such cases, the agent will be responsible for any applicable cancellation charges. If a guest fails to arrive or a cancellation is made after the scheduled departure date, Big Skies will consider the reservation cancelled, and a 100% cancellation fee will apply. This includes any administrative costs incurred by Big Skies due to the cancellation, including but not limited to circumstances such as illness or injury.