



## PINEAPPLE HOUSE BOUTIQUE HOTEL RACK RATES 1 APRIL 2027 – 31 MARCH 2028

The Pineapple House Collection is a thoughtfully curated collection of boutique hotels, each celebrating its unique setting along Cape Town’s Atlantic Seaboard.

With properties in Sea Point, Bantry Bay and Camps Bay — Pineapple House Boutique Hotel, Petit Pineapple House and The Royal Marigold Hotel — the collection is united by design-led interiors, genuine hospitality and an approach best described as quiet understated luxury.

Season		Low Season
Validity		1 April 2027 – 30 September 2027
Rate Code		Rack Rates
Room Type	No. of each type	Rate
Classic	3	R3 330
Superior	4	R4 750
Deluxe	3	R5 935
Premier Deluxe	3	R7 130
Family Suite	1	R7 605
*5 Bedroom Villa	1 Exclusive use	R29 785
*9 Bedroom Villa	1 Exclusive use	R43 545

Season		High Season
Validity		1 October 2027 – 15 December 2027
Rate Code		Rack Rates
Room Type	No. of each type	Rate
Classic	3	R4 750
Superior	4	R5 350
Deluxe	3	R8 910
Premier Deluxe	3	R9 505
Family Suite	1	R11 880
*5 Bedroom Villa	1 Exclusive use	R42 330
*9 Bedroom Villa	1 Exclusive use	R55 860

Season		Peak Season
Validity		16 December 2027 – 31 March 2028
Rate Code		Rack Rates
Room Type	No. of each type	Rate
Classic	3	R5 350
Superior	4	R6 535
Deluxe	3	R9 500
Premier Deluxe	3	R10 100
Family Suite	1	R14 260
*5 Bedroom Villa	1 Exclusive use	R47 395
*9 Bedroom Villa	1 Exclusive use	R63 200

\*5 Bedroom Villa Room categories: 1 Superior; 2 Deluxe; 1 Premier Deluxe & Family Suite

\*9 Bedroom Villa categories: 3 Classic; 3 Superior; 1 Deluxe; 2 Premier Deluxe

## **Airport transfers**

Airport transfers may be arranged on request. Please enquire at time of booking and our reservations agents will be sure to assist accordingly.

## **TERMS & CONDITIONS**

### **1 Rates:**

- 1.1 Rates are per room, per night on a bed and breakfast basis, inclusive of VAT and Tourism Levy
- 1.2 Rates include all taxes deemed by the South African Government regulations at this time and are subject to change without prior notice
- 1.3 We request that rate parity is respected when promoting Pineapple House Collection properties.

### **2 Booking Terms & Conditions:**

- 2.1 Bookings may be made directly via the [Book Now Button](#) on [pineapplehouse.co.za](http://pineapplehouse.co.za) or in writing to [info@pineapplehouse.co.za](mailto:info@pineapplehouse.co.za)
- 2.2 Provisional bookings will be held for **14 days** from date of booking for **Low Season**
- 2.3 Provisional bookings will be held for **7 days** from date of booking for **High & Peak Season** bookings (See date validity of seasons on rates page)
- 2.4 The Pineapple House Collection reserves the right to cancel provisional bookings should confirmation not be received by the given date

### **3 Payment Terms & Conditions:**

- 3.1 25% pre-payment required within 14 days of confirmation of booking (Low Season)
- 3.2 50% non-refundable pre-payment required within 7 days of confirmation of booking (High & Peak Season).
- 3.3 Balance due 45 days prior to arrival (Low Season)
- 3.4 Balance due 90 days prior to arrival (High & Peak Season)

### **4 Banking Details:**

Bank: Investec Bank Limited  
Account Name: Pineapple House Boutique Hotel  
Account Number: 10012260451  
Branch Code: 580105  
Reference: Surname and Reservation Number

## 5 Cancellation Policy:

- 5.1 Cancellations are only accepted in writing to [info@pineapplehouse.co.za](mailto:info@pineapplehouse.co.za)
- 5.2 **Low Season**
  - 5.2.1 Cancellations received more than 60 days prior to arrival: 25% cancellation fee
  - 5.2.2 59–31 days prior to arrival: 50% cancellation fee
  - 5.2.3 30 days or less prior to arrival: 100% cancellation fee
- 5.3 **High & Peak Season**
  - 5.3.1 Cancellations received more than 120 days prior to arrival: 25% cancellation fee
  - 5.3.2 119–61 days prior to arrival: 50% cancellation fee
  - 5.3.3 60 days or less prior to arrival: 100% cancellation fee
- 5.4 No-shows will be charged at 100% of the total accommodation value
- 5.5 Refunds / waiving of deposits and cancellation fees are at the discretion of management
- 5.6 Bank / credit card charges are for the account of the guest / agent
- 5.7 Discrepancies on invoices are to be addressed at time of booking
- 5.8 We strongly recommend that guests take out comprehensive travel insurance at the time of booking to protect against unforeseen circumstances

## 6 Room Occupancy: All rooms are configured for two guests sharing

- 6.1 Room 304 – Family Suite: 2 Adults & 2 Children up to age 12 / 3 Adults Sharing.
- 6.2 Four of our rooms offer a Hollywood Twin configuration (mattresses are made up individually, not separated)
- 6.3 Baby cots and car seats are available on request (maximum of 1 per property)

## 7 Child Policy:

- 7.1 Children of all ages are welcome
- 7.2 Children of 12 years and younger (maximum three occupants per room, except in Family Suite) will be accommodated free of charge on a bed only basis if sharing with one or two adults and will be charged for breakfast (Ages 3-12 charged 50% of applicable breakfast rate)
- 7.3 Children aged 0-2: No charges applicable
- 7.4 Children of any age occupying their own room will pay the full room rate applicable per room
- 7.5 **Safety tip:** Please note that our pools are uncovered

## 8 Value Adds: Validity 1 April – 30 September

- 8.1 Not combinable with any other special offer or discounted rate
- 8.2 Long Stay Discount – 10% on stays of 3 nights or more
- 8.3 Long Stay Discount – 15% on stays of 5 nights or more

## 9 Minimum 2 Night Stay: 16 December – 10 January & Easter Weekend

## 10 General Terms and Conditions

- 10.1 Rates are subject to change without prior notice
- 10.2 Only rack rates may be published across all platforms
- 10.3 The Pineapple House Collection will keep you informed of any renovations and closures timeously
- 10.4 Ongoing care and upkeep form part of The Pineapple House Collection’s commitment to maintaining our properties to the highest standard. Any maintenance is planned with guest comfort in mind, and disruption is kept to a minimum.
- 10.5 **Force Majeure:**

If either party is unable to perform its obligations under this Agreement due to events beyond its reasonable control, including but not limited to acts of God, natural disasters, epidemics or pandemics, government restrictions (including travel bans, lockdowns, or capacity limits), war, terrorism, civil unrest, or other similar circumstances rendering performance illegal, impossible, or commercially impracticable (a “Force Majeure Event”), such obligations shall be suspended for the duration of the Force Majeure Event.

The affected party shall notify the other party promptly in writing and shall use reasonable efforts to mitigate the impact of the Force Majeure Event.

Bookings directly impacted by a Force Majeure Event may be postponed for up to twelve (12) months from the original arrival date, subject to availability. Any prepayments received shall be held in credit and applied to the rescheduled booking.

If the booking is not rebooked within twelve (12) months, the parties may, in good faith and in writing, agree to extend the postponement period or apply the credit to alternative dates or services. Failing such agreement, the booking shall be treated in accordance with the applicable cancellation policy in force at the time of the original booking.

**Company Name:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Signature:** \_\_\_\_\_