



PINEAPPLE HOUSE BOUTIQUE HOTEL RACK RATES 1 JANUARY 2026 – 31 MARCH 2027

The Pineapple House Collection is a thoughtfully curated collection of boutique hotels, each celebrating its unique setting along Cape Town’s Atlantic Seaboard.

With properties in Sea Point, Bantry Bay and Camps Bay — Pineapple House Boutique Hotel, Petit Pineapple House and The Royal Boutique Hotel — the collection is united by design-led interiors, genuine hospitality and an approach best described as quiet understated luxury.

Season		Peak Season
Validity		1 January 2026 – 31 March 2026
Rate Code		Rack Rates
Room Type	No. of each type	Price
Classic	3	R 4 500
Superior	4	R 5 500
Deluxe	3	R 7 995
Premier Deluxe	3	R 8 500
Family Suite	1	R 12 000
*5 Bedroom Villa	1 Exclusive use	R 39 890
*9 Bedroom Villa	1 Exclusive use	R 53 195

Season		High Season
Validity		1 – 30 April 2026 1 October 2026 – 15 December 2026
Rate Code		Rack Rates
Room Type	No. of each type	Price
Classic	3	R4 395
Superior	4	R4 950
Deluxe	3	R8 250
Premier Deluxe	3	R8 800
Family Suite	1	R11 000
*5 Bedroom Villa	1 Exclusive use	R39 190
*9 Bedroom Villa	1 Exclusive use	R51 720

Season		Low Season
Validity		1 May 2026 – 30 September 2026
Rate Code		Rack Rates
Room Type	No. of each type	Price
Classic	3	R3 080
Superior	4	R4 395
Deluxe	3	R5 495
Premier Deluxe	3	R6 600
Family Suite	1	R7 040
*5 Bedroom Villa	1 Exclusive use	R27 575
*9 Bedroom Villa	1 Exclusive use	R40 315

Season		Peak Season
Validity		16 December 2026 – 31 March 2027
Rate Code		Rack Rates
Room Type	No. of each type	Price
Classic	3	R4 950
Superior	4	R6 050
Deluxe	3	R8 795
Premier	3	R9 350
Family Suite	1	R13 200
*5 Bedroom Villa	1 Exclusive use	R43 880
*9 Bedroom Villa	1 Exclusive use	R58 515

*5 Bedroom Villa Room categories: 1 Superior; 2 Deluxe; 1 Premier Deluxe & Family Suite

*9 Bedroom Villa categories: 3 Classic; 3 Superior; 1 Deluxe; 2 Premier Deluxe

THE PINEAPPLE HOUSE COLLECTION: TOURS & TRANSFERS

For guests seeking more than standard transfers and package tours, our renowned hospitality is available on the open road. We offer tailor-made travel arrangements and private tours for all visitors (not limited to our boutique hotel guests). Our range of luxury vehicles, paired with experienced drivers and tour guides, ensures seamless exploration of the Cape with exceptional comfort, flexibility, and peace of mind.

Click here for more details: [Tours & Transfers](#)

TERMS & CONDITIONS

1 Rates:

- 1.1 Rates are per room, per night on a bed and breakfast basis, inclusive of VAT and Tourism Levy
- 1.2 Rates include all taxes deemed by the South African Government regulations at this time and are subject to change without prior notice
- 1.3 Rates in 2026/27 are valid from 1 January 2026 – 31 March 2027. Rate validity will resume on a 12-month cycle for the following period i.e. 1 April 2027 – 31 March 2028
- 1.4 We request that rate parity is respected when promoting Pineapple House Collection properties.

2 **Booking Terms & Conditions:**

- 2.1 Bookings may be made directly via the [Book Now Button](#) on pineapplehouse.co.za or in writing to info@pineapplehouse.co.za
- 2.2 Provisional bookings will be held for **14 days** from date of booking for **Low Season**
- 2.3 Provisional bookings will be held for **7 days** from date of booking for **High & Peak Season** bookings (See date validity of seasons on rates page)
- 2.4 The Pineapple House Collection reserves the right to cancel provisional bookings should confirmation not be received by the given date

3 **Payment Terms & Conditions:**

- 3.1 25% pre-payment required within 14 days of confirmation of booking (Low Season)
- 3.2 50% non-refundable pre-payment required within 14 days of confirmation of booking (High & Peak Season).
- 3.3 Balance due 45 days prior to arrival (Low Season)
- 3.4 Balance due 90 days prior to arrival (High & Peak Season)

4 **Banking Details:**

Bank: Investec Bank Limited
Account Name: Pineapple House Boutique Hotel
Account Number: 10012260451
Branch Code: 580105
Reference: Surname & Booking Code

5 **Cancellation Policy:**

- 5.1 Cancellations are only accepted in writing to info@pineapplehouse.co.za
- 5.2 **Low Season**
 - 5.2.1 Cancellations received more than 60 days prior to arrival: 25% cancellation fee
 - 5.2.2 59–31 days prior to arrival: 50% cancellation fee
 - 5.2.3 30 days or less prior to arrival: 100% cancellation fee
- 5.3 **High & Peak Season**
 - 5.3.1 Cancellations received more than 120 days prior to arrival: 25% cancellation fee
 - 5.3.2 119–91 days prior to arrival: 50% cancellation fee
 - 5.3.3 90 days or less prior to arrival: 100% cancellation fee
- 5.4 No-shows will be charged at 100% of the total accommodation value
- 5.5 Refunds / waiving of deposits and cancellation fees are at the discretion of management
- 5.6 Bank charges are for the account of the guest / agent
- 5.7 Discrepancies on invoices are to be addressed at time of booking
- 5.8 We strongly recommend that guests take out comprehensive travel insurance at the time of booking to protect against unforeseen circumstances

6 **Room Occupancy:** All rooms are configured for two guests sharing

- 6.1 Room 304 – Family Suite: 2 Adults & 2 Children up to age 12 / 3 Adults Sharing.
- 6.2 Four of our rooms offer a Twin configuration; however please note that whilst the beds are made up individually, they are not separated
- 6.3 Baby cots and car seats are available on request (maximum of 1 per property)

7 **Child Policy:**

- 7.1 Children of all ages are welcome
- 7.2 Children of 12 years and younger (maximum three occupants per room, except in Family Suite) will be accommodated free of charge on a bed only basis if sharing with one or two adults and will be charged for breakfast (Ages 3-12 charged 50% of applicable breakfast rate)
- 7.3 Children aged 0-2: No charges applicable
- 7.4 Children of any age occupying their own room will pay the full room rate applicable per room
- 7.5 **Safety tip:** Please note that our pools are uncovered

8 **Value Adds:** Validity 1 May – 30 September

- 8.1 Not combinable with any other special offer or discounted rate
- 8.2 Long Stay Discount – 10% on stays of 3 nights or more
- 8.3 Long Stay Discount – 15% on stays of 5 nights or more

9 **Minimum 2 Night Stay:** 16 December – 10 January & Easter Weekend

10 **General Terms and Conditions**

- 10.1 Rates are subject to change without prior notice
- 10.2 Only rack rates may be published across all platforms
- 10.3 The Pineapple House Collection will keep you informed of any renovations and closures timeously
- 10.4 Ongoing care and upkeep form part of The Pineapple House Collection’s commitment to maintaining our properties to the highest standard. Any maintenance is planned with guest comfort in mind, and disruption is kept to a minimum.

10.5 **Force Majeure:**

If either party is unable to perform its obligations under this Agreement due to events beyond its reasonable control, including but not limited to acts of God, natural disasters, epidemics or pandemics, government restrictions (including travel bans, lockdowns, or capacity limits), war, terrorism, civil unrest, or other similar circumstances rendering performance illegal, impossible, or commercially impracticable (a “Force Majeure Event”), such obligations shall be suspended for the duration of the Force Majeure Event.

The affected party shall notify the other party promptly in writing and shall use reasonable efforts to mitigate the impact of the Force Majeure Event.

Bookings directly impacted by a Force Majeure Event may be postponed for up to twelve (12) months from the original arrival date, subject to availability. Any prepayments received shall be held in credit and applied to the rescheduled booking.

If the booking is not rebooked within twelve (12) months, the parties may, in good faith and in writing, agree to extend the postponement period or apply the credit to alternative dates or services. Failing such agreement, the booking shall be treated in accordance with the applicable cancellation policy in force at the time of the original booking.

Company Name: _____

Name: _____

Designation: _____

Date: _____

Signature: _____