

RACK RATES 1 OCTOBER 2026 - 30 SEPTEMBER 2027

	ACCOMMODATION TYPE	Rate per <i>person</i> <i>sharing or single</i> DBB	Mandatory CHC Fee per person per stay	Guests per suite	Breakfast Per Person	Dinner Per Person	Number of units	No of Bathrooms
SUITES	Opstal Stable Suite	3250	250	1 - 2 Guests	Included	Included	1	En-Suite
	Opstal Vlei Suite	4600	250	1 - 2 Guests	Included	Included	1	En-Suite
	Opstal Figtree Suite	4600	250	1 - 2 Guests	included	included	1	En-Suite
	Opstal Cloete Cottage	4600	250	1 - 2 Guests	included	included	1	En-Suite
	Opstal Cloete Suites	4600	250	1 - 2 Guests	included	included	4	En-Suite
	Opstal Otter Suites	4600	250	1 - 2 Guests	included	included	3	En-Suite
	Opstal Dassie Suites	5300	250	1 - 2 Guests	included	included	1	En-Suite
OPSTAL MANOR HOUSE								
	Opstal Manor House - Large Suites	4600	250	1 - 2 Guests	Included	Included	2	3 En-Suite
	Opstal Manor House - Small Kids Bedroom	2500	250	2 Children	Included	Included	1	
SELF-CATERING	DE HOOP OPSTAL UNITS WITH EQUIPPED KITCHENS	Rate per <i>unit</i> Accommodation only	Mandatory CHC Fee per person per stay	Guests per <i>Unit</i>	Breakfast Per Person Optional	Dinner Per Person Optional	Number of units	No. of Bathrooms per Unit
	Opstal Houses	6500	250	1 - 6 Guests	275	520	4	1
	Vlei Cottages	5300	250	1 - 4 Guests	275	520	3	1
	Equipped Cottages (4 sleeper)	3900	250	1 - 4 Guests	275	520	6	1
	Equipped Cottages (6 sleeper)	5400	250	1 - 6 Guests	275	520	1	1
	De Hoop Village	5400	250	1 - 6 Guests	275	520	9	1
	DE HOOP OPSTAL RONDAWELS - NO KITCHEN - Braai area	Rate per <i>unit</i> Accommodation only	Mandatory CHC Fee per person per stay	Guests per <i>Unit</i>	Breakfast Per Person Optional	Dinner Per Person Optional	Number of units	Bathrooms
	Campsite Rondawels	2150	250	1 - 2 Guests	275	520	5	Communal / separate showers
	MELKKAMER UNITS WITH EQUIPPED KITCHENS	Rate per <i>unit</i> Accommodation only	Mandatory CHC Fee per person per stay	Guests per <i>Unit</i>	Breakfast Per Person	Dinner Per Person	Number of units	No. of Bathrooms per Unit
	Melkkamer Foremans Cottage	5950	250	1 - 6 Guests	Self-Catering	Self-Catering	1	1
Melkkamer Vlei Cottage	7350	250	1 - 8 Guests	Self-Catering	Self-Catering	1	2	
VILLAS	MELKKAMER MANOR FULLY CATERED ACCOMMODATION - min 2 night stay	Rate per person	Mandatory CHC Fee per person per stay	Minimum no. guests & rate per night	Breakfast	Lunch	Dinner	Guided activities
	4 Bedrooms with en-suite bathrooms	4600	250	5 (R23 000)	Included	Included	Included	Included
	DE MOND VILLA FULLY CATERED ACCOMMODATION - min 2 night stay	Rate per person	Mandatory CHC Fee per person per stay	Minimum no. guests & rate per night	Breakfast	Lunch	Dinner	Guided activities
	3 Bedrooms inside villa / 2 Bedrooms outside access, all with en-suite bathrooms	4600	250	5 (R23 000)	Included	Included	Included	Included
	DE HOOP VILLA FULLY CATERED ACCOMMODATION - min 2 night stay	Rate per person	Mandatory CHC Fee per person per stay	Minimum no. guests & rate per night	Breakfast	Lunch	Dinner	Guided activities
2 Bedrooms inside villa / 1 Bedroom outside access, all with en-suite bathrooms	6500	250	4 (R26 000)	Included	Included	Included	Included	
DE HOOP TRAIL	DE HOOP TRAIL - Vlei to Whales minimum no. guests per night is 4 pax	Local Rate	Mandatory CHC Fee per person per stay	International Rate	Breakfast	Lunch	Dinner	Guided activities
	De Mond Villa/Melkkamer Manor House	16 500	250	18 500	Included	Included	Included	Included
	De Hoop Villa	22 250	250	23500	Included	Included	Included	Included

**** Gate Fee & CHC Fee ****

To help protect De Hoop's unique environment, preserve our heritage, and support local communities, a mandatory Conservation, Heritage & Community Fee of R250 per guest per stay is added to each booking. By visiting us, you become part of these meaningful initiatives and leave a positive footprint during your stay. This fee does not apply to children up to 11yrs, pilots, or guides.

Gate entrance fee into the De Hoop Nature Reserve is payable at the gate and is R40 per person for overnight visitors and R50 for day visitors, half price for kids 3-11yrs and free for wild card holders. These rates are subject to change and are enforced by Cape Nature.

In what was the first Tourism Private Public Partnership, in partnership with Cape Nature, The De Hoop Collection manage the tourism activities and accommodation at De Hoop. The accommodation includes fully catered accommodation as well as self catering options. The Fig Tree Restaurant is available to all De Hoop guests for all meals - breakfasts, Teas, Lunch, Dinners and picnic hampers. The De Hoop Nature Reserve is the flagship reserve of Cape Nature and offers some of the best whale viewing in Southern Africa, also a wide variety of fynbos - some endemic and rare. De Hoop includes a Ramsar listed Wetland boasting abundant birdlife found both on the 19km fresh water vlei and the coast. The animal life includes general game such as eland, bontebok, ostrich and Cape mountain zebra, sometimes seen in large herds. The self catering accommodation is fully equipped with linen, bathroom towels and kitchen equipment and is serviced daily.

ACCOMMODATION LOCATION: OPSTAL AREA

De Hoop Suites

Opstal Stable Suite Sleeps 2 people, has one bedroom with en-suite bathroom (shower & bath). This accommodation is catered for as it has no cooking facilities. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Opstal Vlei Suite Sleeps 2 people, has one bedroom with en-suite bathroom (shower & bath). This accommodation is catered for as it has no cooking facilities. The suite has a view of the vlei. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Opstal Fig Tree Suite is set in the courtyard next to the Opstal Manor House. This suite sleeps 2 people and has one bedroom with en-suite bathroom (shower & bath). This accommodation is catered for as it has no cooking facilities. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Opstal Cloete Cottage This suite sleeps 2 people and has one bedroom with en-suite bathroom (shower & bath). This accommodation is catered for as it has no cooking facilities. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Opstal Cloete Suites There are 4 Cloete Suites. 2 Have views of the plains and 2 have views of the Fig Trees. Each sleeps 2 people and has one bedroom with en-suite bathroom (shower & bath). Suites 1 & 2 interlink and Suites 3 & 4 interlink but all have separate entrances too. This accommodation is catered for as it has no cooking facilities. Dinner and breakfast is included and served in The Fig Tree Restaurant. Cloete Suite 1 has a lovely fireplace.

Opstal Otter Suites There are 3 Otter Suites. Each sleeps 2 people and has one bedroom with en-suite bathroom (bath only) and an outside shower. This accommodation is catered for as it has no cooking facilities. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Opstal Dassie Suite This Vlei Facing Luxury suite, sleeps 2 people, has one bedroom with en-suite bathroom (shower & bath) and a fireplace. This accommodation is catered for as it has no cooking facilities. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Opstal Manor House

The Opstal Manor House has 3 en-suite bedrooms, 2 large rooms (shower & bath) and 1 small room (shower only). The rooms are sold separately or the house can be booked for exclusive use. The small room is only suitable for children. The house also has communal areas which includes a lounge with fireplace and a kitchen. The kitchen has tea & coffee making facilities and a bar fridge but is not suitable for self-catering. Dinner and breakfast is included and served in The Fig Tree Restaurant.

Units with equipped kitchens

The Opstal Houses are set in amongst the Milkwood trees near the Opstal Manor house. These houses each have 3 spacious bedrooms - 1 double and 2 twins. It has a fully equipped kitchen, lounge with fireplace, dining room, bathroom (shower and bath) and separate toilet. There is also an outside braai (barbeque) area and table for outdoor dining. Linen and towels are provided. They are called Blue Crane, Black Oystercatcher, Sacred Ibis and Giant Kingfisher.

The Vlei Cottages are 2 bedroomed cottages overlooking the vlei, some with partial views due to overgrown vegetation. Each unit includes 1 double room, 1 twin room, a bathroom (shower only), open plan fully equipped kitchen and lounge with fireplace. Linen and Towels are provided. Each cottage has an outside braai (barbeque) area with a table for outdoor dining. The 3 Vlei cottages are called Hoepoe, Pelican and Fish Eagle.

The Equipped Cottages have fully equipped kitchens, seating area, 2 bedrooms and a bathroom (shower only). Linen and Towels are provided. Each have an outside braai area (barbeque) and a table for outdoor dining. There is one 3 bedroomed cottage called Eland and six 2 bedroomed cottages - Mountain Zebra, Bontebok, Baboon, Steenbok, Duiker, Grysbok. All cottages have fireplaces except Duiker and Grysbok because of their thatch roofs.

The De Hoop Village consists of 9 cottages all equipped with kitchen/dining room, lounge, 1 double room, 1 twin room and 1 bunk bed room as well as a bathroom (shower only). All linen and towels are provided. Each cottage has a fireplace inside and an outside braai (barbeque) area with a table for outdoor dining. Names of these cottages are Morea, Gladiolus, Watsonia, Aloe, Restio, Protea, Pelargonium, Erica, Oxalis.

Rondawels without kitchens

Campsite Rondawels - There are 5 rondawels that each sleep 2 people. The rondawels are equipped with a wash basin, kettle, toaster, bar fridge and tea & coffee. There is crockery, glasses and cutlery for 2. Linen and towels are provided. Each rondawel has its own outside braai (barbeque) area with a table for outdoor dining. There are communal outside showers (2) and toilets (2) that are shared between the 5 rondawels. The outside showers and toilets are a short distance from the Rondawels.

ACCOMMODATION LOCATION: MELKKAMER

Melkkamer Vlei Cottage - The lovely old stone cottage overlooks the stunning De Hoop vlei. It has four beautifully appointed bedrooms with 2 separate bathrooms (shower). There is a separate lounge, dining area with fully equipped kitchen and a cosy fireplace. This cottage has no electricity and is equipped with gas appliances. Fires, lanterns and candles add to the romance of this beautiful cottage. It also has an outside braai (barbeque) area with a table for outdoor dining. This unit is a 40min drive around the vlei.

The Melkkamer Foreman's cottage which is also built of sand stone is situated behind the Manor House and is hidden away by large rambling Milkwoods. It has 3 bedrooms, one bathroom (bath) and a lounge/kitchen/dining area with a fireplace. It also has an outside braai (barbeque) area with a table for outdoor dining. This charming cottage is fully equipped for self catering and also has an outside shower with hot water. The house has no electricity, is equipped with gas appliances and powered by a generator at pre-determined times. This unit is a 40min drive around the vlei.

DE HOOP: VILLA COLLECTION

Melkkamer Manor House is a majestic, old sand stone manor house overlooking the vlei. It has been beautifully restored to its former grandeur. This beautiful building has 4 en-suite bedrooms (bath and shower), a gorgeous large fully equipped kitchen (can seat up to 20 people) with open fire place, dining room and living room. There is wifi available and it also has an outside bbq area. The house has no electricity, is equipped with gas appliances and powered by a generator at pre-determined times.

The De Mond Villa is at the mouth of the De Hoop Vlei, giving it spectacular views of the Ramsar Site with its prolific birdlife. The unit has 5 en-suite bedrooms with 3 inside the house and 2 with outside access. There is a living room and dining area. The villa is off-the-grid and powered by a combination of gas and solar. There is wifi available and a private outside area with bbq and swimming pool.

De Hoop Villa is the latest addition to our collection of Villas. Located in the Opstal close to all the facilities, the villa has three large en-suite bedrooms, a spacious lounge and dining area, a private swimming pool and hot tub. There is wifi and the unit is sold on a full board basis.

The Villa are all sold on a fully inclusive basis with a chef and host available during your entire stay. A minimum stay of 2 nights are required and a minimum rate per night applies.

Melkkamer Manor is a 10min boat ride across the De Hoop Vlei; De Mond Villa is a 10 drive from the Opstal Area and De Hoop Villa is at the Opstal. Included: breakfast, lunch, dinner and selected activities. Excluded: Gate fees, CHC Fee & beverages.

DE HOOP TRAIL - Vlei to Whales

Walk and experience the natural and cultural history of the De Hoop Nature and Marine reserve with an experienced guide. There are many natural wonders in the world but only a few with such awesome diversity - De Hoop, The Jewel of the Cape. Trail Rates are per person and includes 3 nights accommodation at de Mond Villa or Melkkamer Manor House, breakfasts, brunches, lunches, picnic, snacks and dinners, local house wines, spirits, beers and soft drinks, road transfers to and from the accommodation and within De Hoop Nature Reserve. Rate excludes premium drinks not on house list, CHC Fee and gate entry fee

ACTIVITIES

GUIDED TOURS: Guided Bird Walk, Guided Eco Boat Cruise (dependent on vlei water levels), Guided Marine Walk (tide dependent), Guided Mountain Bike Tour, Guided Vulture Experience, Guided Nature Drive OTHER: Mountain Bikes for hire, 4 X mountain bike trails, walking trails, vulture trail, 2 X swimming pools, boules sets for hire, tennis court, tennis rackets for hire, snorkeling (please bring own equipment) NOTE: You are welcome to bring your own mountain bikes. No boats, canoes, kayaks, jetski's or quadbikes are allowed.

THE FIG TREE RESTAURANT

The Fig Tree Restaurant is open from 8am until 9pm daily and is open to all guests as well as day visitors. Picnic baskets need to be ordered prior to arrival if possible to avoid disappointment. Dinner bookings essential - seating times can only be confirmed on arrival. Our walk-in cellar is open for guests to explore and offers an impressive variety of Overberg Wines.

GENERAL TERMS AND CONDITIONS

TARIFF CHANGES: All tariffs quoted are subject to change, without prior notice, however fully paid bookings will be honoured.

TARIFFS INCLUDE: Accommodation, Linen, Towels and facilities. Meals are only included where indicated.

TARIFFS EXCLUDE: Curio shop & Deli purchases. Meals (*Unless otherwise indicated). Drinks. Telephone calls. Laundry services. Gate entry fees (R40 per person – subject to change). Babysitting. Guided activities. Beach towels. CHC Fees

MINIMUM NIGHT STAY: A minimum 2 night stay is applicable to villa bookings throughout the year. For all other accommodation, a minimum 2 night stay is required over peak period 15 December - 15 January, Long Weekends and Event Weekends.

CANCELLATIONS: Our cancellation policy is as follows: Cancellation Six weeks or less before arrival - 75% of full amount will be forfeited. Cancellation Two weeks or less before arrival - 100% of full amount will be forfeited.

PAYMENT: 50% Deposit at time of booking is required to confirm accommodation. Balance of invoice payable 6 week prior to stay. Extras may be settled at reception upon departure. We accept all credit cards.

ARRIVAL AND DEPARTURE TIMES: Guests may arrive any time from 14h00 and rooms are to be vacated by 10h00. Guests are welcome to arrive early and explore or have lunch in the restaurant, however check in is from 2pm.

CHILDREN (0 - 11yrs): Children of all ages are welcome at most of the properties. Babysitters available at an extra cost. Children 3 - 11yrs pay 50% of the adult rate when sharing with an adult in a Suite/Opstal Manor House room. No charge for children under 2yrs. Children 3 - 11yrs pay 50% of the adult rate for breakfast, dinner and guided activities.

CHC FEE TERMS AND CONDITIONS

FEE APPLICABILITY: The Conservation, Heritage & Community (CHC) Fee of R250 per guest per stay applies to all bookings at De Hoop Collection properties. The fee is per guest, per stay and is added automatically to the booking.

EXEMPTIONS: The fee does not apply to children up to 11, pilots, drivers or guides.

PAYMENT & SETTLEMENT: The fee is payable before arrival and will be billed with the accommodation booked.

NON-REFUND POLICY: The CHC Fee is non-refundable, except in cases where the entire booking is cancelled in accordance with the property's cancellation policy.

RATE CHANGES: The CHC Fee may be reviewed annually. Any changes will be communicated in advance.

LIABILITY: The CHC Fee contributes directly to conservation, heritage, and community programs. De Hoop Collection reserves the right to allocate funds as deemed appropriate.

THINGS TO REMEMBER ...

GATE ENTRANCE TIMES: De Hoop Nature Reserve Gates open at 07h00 and close at 18h00 (except Fridays - open until 19h00). Gate entrance fee into the De Hoop Nature Reserve is payable in CASH at the gate and is R40 per person for overnight visitors and R50 for day visitors, half price for kids and free for wild card holders. These rates are subject to change and is enforced by Cape Nature. Should you be arriving after 18h00 please call the Reserve and make arrangements for late arrival +27 (0)28 542 1253/4. There will be a late gate fee charge per car payable in cash only.
PLEASE ARRIVE BEFORE GATE CLOSING TIMES AS ENTRY CANNOT BE GUARANTEED AFTER HOURS.

WHAT TO BRING: Comfortable walking shoes, Sun hat, Sunglasses, Sun block, Cameras and binoculars, Light, neutral coloured clothing, Swimming costume, Warm jackets are essential in winter (May -October), Beach Towels, Torch, Birding/Mammals/Fynbos/Marine Books

AIR TRANSFER: We have an Air Strip and a Helipad on the property. The Air Strip is 900m long. Please visit our website for more details.

www.dehoopcollection.com

+27 21 422 4522