

Rack Rates

Rate sheet 2026 Valid from 4th Jan 2026 up to 3rd Jan 2027

NIMALI TARANGIRE

RACK RATES 2026



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Randilen Wildlife Management Area (Tarangire National Park)

Includes: Full board accommodation, Tourism development levy, House drinks (house wines, local beers & soft drinks), Laundry service.

Excludes: Park entry fee (subject to change), WMA fees (subject to change), Flying doctors, Medical evacuation, insurance, Transfers to/from nearest airstrip and Scheduled game drives, Flights & Airport taxes, Gratuities, Tips & Items of personal nature.

ROOM TYPES	#	BASIS
Tented suites Double/Twin	6	Per adult per night
Family Tented suites 1 Double + 1 Double/Twin	2	Per unit tent per night
Starbed suite	1	Per adult per night

Includes: Full board accommodation, Tourism
development levy, House drinks (house wines,
local beers & soft drinks), Laundry service ,
Transfers to/from nearest airstrip, Scheduled
game drives, Sundowner, Night game drive and
WMA fees.

Excludes: Park fee (subject to change), Flying doctors, Medical evacuation, Insurance, Flights & Airport taxes, Gratuities, Tips & Items of personal nature.

ROOM TYPES	#	BASIS
Tented suites Double/Twin	6	Per adult per night
Family Tented suites 1 Double + 1 Double/Twin	2	Per unit tent per night
Starbed suite	1	Per adult per night

FULL BOARD RATES				
PEAK SEASON	SHOULDER SEASON	GREEN SEASON		
1 JUN - 31 OCT 21 DEC - 3 JAN 2027	4 JAN 2026 - 28 FEB 1 MAY - 31 MAY 1 NOV - 20 DEC	1 MAR - 30 APR		
RACK	RACK	RACK		
\$1050	\$850	\$600		
\$4400	\$3600	\$2600		
\$1250	\$1050	\$800		

GAME PACKAGE RATES			
PEAK SEASON	SHOULDER SEASON	GREEN SEASON	
1 JUN - 31 OCT 21 DEC - 3 JAN 2027	4 JAN 2026 - 28 FEB 1 MAY - 31 MAY 1 NOV - 20 DEC	1 MAR - 30 APR	
RACK	RACK	RACK	
\$1250	\$1050	\$800	
\$5200	\$4400	\$3400	
\$1450	\$1250	\$1000	

PROPERTY ADDITIONAL INFORMATION

FAMILY TENTED SUITE CONFIGURATION

- Consists of 1 bedroom with a double bed & 1 bedroom with double/twin bed(s).
- Both bedrooms are en suite and connected with a connecting lounge in the middle & a private plunge pool outside.
- The suite can accommodate 4 adults or 2 adults & 2 children (3 children on request). maximum occupancy 5 pax.
- The rate is based on 4 guests regardless of their age. any additional pax in a room will be charged per person sharing rate.

Park fee (per day)	Per adult (from 16yrs)	\$53/\$59	Per child (from 5yrs to 15yrs)	\$18
WMA Conservancy fees (per day)	Per adult (from 16yrs)	\$30	Per child (from 5yrs to 15yrs)	\$15
WMA Bed night fees	Per adult (from 16yrs)	\$25	Per child (from 5yrs to 15yrs)	\$25
Activity fees	Per adult	\$34	Per child	\$34
Nimali Tarangire - Kuro Airstrip	\$250			
Nimali Tarangire - Manyara Airstrip	\$200		Nearest Airstrips: Kuro Airstrip - +/- 2hrs drive Manyara Airstrip - +/- 1.5hrs drive	
Nimali Tarangire - Arusha / Karatu	\$450			
Single Room Supplement			50% of the rate	
Private Guide/Tour Leader			Pays 50% of Adult rate	
Exclusive use of Game Drive Vehicle & Guide			\$450 per vehicle per day	
Extra lunch			\$45 per person	
Extra Dinner Extra Breakfast			\$50 per person \$40 per person	
Festive supplement (from Dec 24th until Jan 1st)			\$35 per person	



PROPERTY ADDITIONAL INFORMATION

Extra Lunch Box	\$35 per person
Specialised Private Guide	\$625 per day
Travel Insurance	\$5 per person per day
Guide Accommodation	\$10 per day

NIMALI SERENGETI

RACK RATES 2026



Seronera Makoma Hill (Serengeti National Park)

Includes: Full board accommodation, Tourism development levy, House drinks (house wines, local beers, soft drinks) & Laundry service.

Excludes: Park entry fee (subject to change), Flying doctors, Medical evacuation, Insurance, Transfers to/from nearest airstrip, Scheduled game drives, Flights & Airport taxes, gratuities, tips & items of personal nature.

ROOM TYPES	#	BASIS
Tented suites Double/Twin	10	Per adult per night
Family Tented suites 1 Double + 1 Double/Twin	2	Per unit tent per night

FULL BOARD RATES			
PEAK SEASON	SHOULDER SEASON	GREEN SEASON	
1 JUN - 31 OCT 21 DEC - 3 JAN 2027	4 JAN 2026 - 28 FEB 1 MAY - 31 MAY 1 NOV - 20 DEC	1 MAR - 30 APR	
RACK	RACK	RACK	
\$1250	\$850	\$600	
\$5200	\$3600	\$2600	

Includes: Full board accommodation, Tourism development levy, House drinks (house wines, local beers & soft drinks), Laundry service, Transfers to/from nearest airstrip, Sundowner & Scheduled game drives.

Excludes: Park fee (subject to change), Flying doctors, Medical evacuation, Insurance, Flights & Airport taxes, Gratuities, Tips & Items of personal nature.

ROOM TYPES	#	BASIS
Tented suites Double/Twin	10	Per adult per night
Family Tented suites 1 Double + 1 Double/Twin	2	Per unit tent per night

GAME PACKAGE RATES			
PEAK SEASON	SHOULDER SEASON	GREEN SEASON	
1 JUN - 31 OCT 21 DEC - 3 JAN 2027	4 JAN 2026 - 28 FEB 1 MAY - 31 MAY 1 NOV - 20 DEC	1 MAR - 30 APR	
RACK	RACK	RACK	
\$1450	\$1050	\$800	
\$6000	\$4400	\$3400	

PROPERTY ADDITIONAL INFORMATION

FAMILY TENTED SUITE CONFIGURATION

- Consists of 1 bedroom with a double bed & 1 bedroom with double/twin bed(s).
- Both bedrooms are en suite and connected by a shared walkway deck.
- The suite can accommodate 4 adults or 2 adults & 2 children (3 children on request). maximum occupancy 5 pax.
- The rate is based on 4 guests regardless of their age. any additional pax in a room will be charged per person sharing rate.

Park & Conservation fees (per day)	Per adult (from 16yrs)	\$142/154	Per child (from 5yrs to 15yrs)	\$36	
Nimali Serengeti - Seronera airstrip	Nimali Serengeti - Seronera airstrip \$250		Nearest Airstrips: Seronera airstrip - approximatively 40mins drive		
Nimali Serengeti - Naabi Gate	\$350				
Nimali Serengeti - Nimali Mara & Other third party accommodation	\$450				
Single Room Supplement			50% of the rate	50% of the rate	
Private Guide/Tour Leader			Pays 50% of Adult rate		
Exclusive use of Game Drive Vehicle & Guide			\$450 per vehicle per day		
Extra lunch		\$45 per person	\$45 per person		
Extra Dinner Extra Breakfast			\$50 per person \$40 per person		
Festive supplement (from Dec 24th until Jan 1st)			\$35 per person		
Extra Lunch Box		\$35 per person			
Specialised Private Guide			\$625 per day		
Travel Insurance		\$5 per person per day			
Guide Accommodation		\$10 per day			

NIMALI MARA

RACK RATES 2026





Northern Serengeti - Kogatende (Serengeti National Park)

Includes: Full board accommodation, Tourism development levy, House drinks (house wines, local beers & soft drinks), Laundry service.

Excludes: Park entry fee (subject to change), Flying doctors, Medical evacuation, Insurance, Transfers to/from nearest airstrip & Scheduled game drives, Flights & Airport taxes, Gratuities, Tips & Items of personal nature.

ROOM TYPES	#	BASIS
Tented suites Double/Twin	8	Per adult per night
Mara Tented suites Family/Double	2	Per unit tent per night

FULL BOARD RATES			
PEAK SEASON	SHOULDER SEASON	GREEN SEASON	
1 JUN - 31 OCT 21 DEC - 3 JAN 2027	4 JAN 2026 - 28 FEB 1 MAY - 31 MAY 1 NOV - 20 DEC	1 MAR - 30 APR	
RACK	RACK	RACK	
\$1400	\$850	\$600	
\$3000	\$1900	\$1400	

Includes: Full board accommodation, Tourism development levy, House drinks (house wines, local beers & soft drinks), Laundry service, Transfers to/from nearest airstrip, Sundowner & Scheduled game drives.

Excludes: Park fee (subject to change), Flying doctors, Medical evacuation, Insurance, Flights & Airport taxes, Gratuities, Tips & Items of personal nature.

ROOM TYPES	#	BASIS
Tented suites Double/Twin	8	Per adult per night
Mara Tented suites Family/Double	2	Per unit tent per night

GAME PACKAGE RATES			
PEAK SEASON	SHOULDER SEASON	GREEN SEASON	
1 JUN - 31 OCT 21 DEC - 3 JAN 2027	4 JAN 2026 - 28 FEB 1 MAY - 31 MAY 1 NOV - 20 DEC	1 MAR - 30 APR	
RACK	RACK	RACK	
\$1600	\$1050	\$800	
\$3400	\$2300	\$1800	

PROPERTY ADDITIONAL INFORMATION

MARA TENTED SUITE CONFIGURATION

- Consists of 1 bedroom with a double & a sleeper couch in a separate lounge, with a plunge pool.
- The suite can accommodate 2 adults or 2 adults &1 child (2 children on request). maximum occupancy 4 pax.
- The rate is based on 2 guests in a double room. any additional pax in a room will be charged per person sharing rate.

Park & Conservation fees (per day)	Per adult (from 16yrs)	\$142/ \$154	Per child (from 5yrs to 15yrs)	\$36
Nimali Mara - Kogatende airstrip	\$150		Nearest Airstrips: Kogatende airstrip - approximatively 30mins drive	
Nimali Mara - Nimali Serengeti & Other third party accomodation	\$450			
Single Room Supplement			50% of the rate	
Private Guide/Tour Leader			Pays 50% of Adult rate	
Exclusive use of Game Drive Vehicle & Guide		\$450 per vehicle per day		
Extra lunch			\$45 per person	
Extra Dinner Extra Breakfast			\$50 per person \$40 per person	
Festive supplement (from Dec 24th until Jan 1st)		\$35 per person		
Extra Lunch Box		\$35 per person		
Specialised Private Guide		\$625 per day		
Travel Insurance		\$5 per person per day		
Guide Accommodation		\$10 per day		

NIMALI EXPRIENCES

PER PERSON - MINIMUM 2 GUESTS



EXPERIENCES	RACK RATES	SERENGETI	MARA	TARANGIRE
Champagne bush breakfast	\$110 per person			N
Romantic bush dinner	\$90 per person	N	N	
Sundowners	\$55 per person	N	N	N
Hot-air balloon safari	\$610 per person	N		N
Nimali Pamper Hamper	\$185 for 2 pax	N	N	N
Walking safari	\$120 per person			N
Night game drive	\$85 per person			N
Maasai cultural interaction	\$95 per person			N
Maasai dancing Ceremony	\$250			N
Scenic Helicopter Flight	Price on request	N	N	N

T&C'S FOR EXPERIENCES

- All activities are weather dependent.
- No reimbursement will be made for any missed activities booked.
- Experiences are not private and might be shared with other groups. We will always endeavor to offer private experiences however, this is not always possible.
- Applicable only during a 2+ night stay at each lodge
- Rates are subject to change without prior notice

SPECIAL OFFERS 2026

Offers are subject to availability at time of booking, is not combinable with any other special offers or discounts and only applies to new bookings.

YES NIMALI, I DO!

Celebrate your honeymoon with us and receive a 20% discount off the total value of the accommodation (Minimum 3 night stay per booking and travel within 6 months of wedding date).

Valid for travel ALL YEAR ROUND

EXTENDED NIMALI SUNSETS

Book any combination of our Nimali properties and receive the following discount off the total value of accommodation:

- 10% on booking 6 nights or more
- 15% on booking 8 nights or more

Valid for travel only during Green and Shoulder season

THE TARANGIRE TRIPLE

Book 3 nights at Nimali Tarangire and receive 20% discount off the total value of your accommodation

Valid for travel only during Green and Shoulder season, only at Nimali Tarangire

SOLO NIMALI EXPLORER

The first single room in a booking will not be charged a single supplement Valid for travel only during Green and Shoulder Season

* None of the special offers are combinable

AGREEMENT FORM

RATES POLICY

- Rates are quoted in USD, nett and non commission-able and on a per person per night sharing basis, inclusive of VAT, but exclusive of National Park and conservancy fees.
- The rates are quoted free of bank charges and should always be included by the agent / client when making payment.
- We reserve the right to review published rates in the event of any price increase in government imposed taxes or levies, fuel price levies, hotel charges, tourism levies or extraordinary 3rd party supplier increases beyond our control.

DEPOSIT & PAYMENT POLICY

- · All reservations requests, alterations and cancellations must be made in writing via email.
- A 20% deposit is required within 14 days to secure the booking. Should payment not be received before the provisional booking expiry date, the booking will automatically be released by our reservation system without prior notice. Full and final payment must be received by NIMALI AFRICA by no later than 45 days prior to date of service.
- · Any reservations made within 45 days of travel requires immediate full payment to confirm the booking.
- Should NIMALI AFRICA receive a confirmed reservation request against space being held on a provisional basis we reserve the right to request confirmation or release of the held space within 72 hours.
- Visa and Mastercard payments will be accepted on condition that an administration fee of 3,5% is charged on the total value processed (Subject to change without prior notice)

BANK DETAILS

Confirmation of the payment and the relevant reservation number is required in writing by NIMALI AFRICA and must be emailed to accounts@nimaliafrica.com

Beneficiary Account name: NIMALI AFRICA

Beneficiary Account number: 0021419002
Bank: DIAMOND TRUST BANK

Branch: ARUSHA BRANCH, TANZANIA

Swift code: DTKETZTZ

Corresponding bank: STANDARD CHARTERED BANK

Corresponding bank swift code: SCBLUS33

ABA number: 026002561

CANCELLATION POLICY

- A cancellation request received in writing more than 90 days prior to arrival the 20% deposit will be retained as credit for future bookings at Nimali Africa properties for a period of 1 year.
- Cancellations between 89 and 46 days prior to arrival the 20% deposit is forfeited as cancellation fee. Cancellations between 45 days and the date of arrival 100% of the invoiced value is charged as cancellation fee.
- An amendment will refer to a change in the travel/arrival date and/or a reduction in the number of rooms or services required, after confirmation.
- All amendments made will be subject to the standard cancellation policy. In such cases Nimali Africa however reserves
 the right to apply a 3% handling fee in addition to a 8% annual increase on the total booking value should a booking be
 postponed to the following year.

Rack Rates 2026

AGREEMENT FORM

CHILREN & FAMILY POLICY

Children of all ages are welcome at Nimali Africa & the following rates apply:

- 0 to 5 years (FOC), 6 to 17 years (50% of the adult rate, 18 years and older (100% of adult rate).
- For children 5 years old and younger, traveling on a game package basis a private vehicle has to be booked.
- Applicable to children of any age, it is the guide's discretion whether a child will be allowed to take part in the safari activity. Children under the age of 12 is unfortunately not allowed on walks due to safety precautions.
- 1 adult sharing with 1 or 2 children, the adult will pay the full rate and the children will each pay the applicable child rate depending on their age.
- Only 4 triples are allowed in camp at any given time. We do allow for the exception of 3 adults sharing in one room, however it is important to note the additional bed is much smaller and suited for children under the age of 17.

SINGLE TRAVELLER POLICY

- All single rooms will be charged a 50% single supplement during peak season.
- During shoulder and green season the first single room in a booking will not be charged a single supplement, from the second room a 50% single supplement will apply.

MINIMUM STAY

• During Peak season we only allow a minimum of 2 nights stay at Nimali Serengeti and Nimali Mara.

FULL BOARD & GAME PACKAGES

- Game Package Rates We limit our vehicles to a maximum of 6 guests per vehicle. We will allow an exception to this policy at management's discretion. No reimbursement will be made for any game drives missed.
- Full Board Rates Local drivers and guides must please ensure they bring their own picnic basket and utensils. We require each company making use of these rates to duly acknowledge and sign the local driver guide policy. A copy of this policy is also posted in the staff dining area.

GRATUITIES

• Tipping in Tanzania should always depend on the quality of service received, and it is your choice whether or not to tip. Of course we encourage our travelers to appreciate good service. Best practice is always to tip just once, and always at the end of your stay at each safari lodge or camp. It's most common to tip in cash, ideally Tanzanian shillings or US dollars. Normally in Tanzania, you directly tip your guides, drivers, trackers and butlers separately, while other staff benefit from the 'general staff tip box. A lot of people work behind the scenes to ensure that your trip is a success, including the chefs, the kitchen team, the housekeeping staff. To include all of these 'back of house' people, many camps have a 'general staff tip box', with the proceeds divided equally between the staff.

Here are some general guidelines:

- $\bullet~$ Guides usually receive about \$10 to \$20 per guest per day.
- Camp Staff: The camp staff receive about \$8 to \$10 per guest per day which is equally divided between the staff.
- Porters: You can tip porters about \$1 to \$2 per service.
- Transfers: For any transfers you can tip from \$3 to \$5 per transfer.

AGREEMENT FORM

INSURANCE

- Guests are advised to take out comprehensive travel and health insurance. Nimali Africa shall not be held responsible for any accident, loss, illness, theft and/or personal injury. It will also not accept responsibility or be liable for inconveniences or financial implications of any sort arising from any accident on the Lodge / Camp premises during the client's stay.
- Guests staying at a Nimali Africa property are covered under our medical emergency evacuation insurance cover. This insurance covers the immediate stabilizing and evacuation of the guest to the nearest suitable hospital, only. It is the guests' responsibility to ensure they have sufficient medical and travel insurance cover in place for any further medical expenses or associated costs once admitted to hospital.

VISA REQUIRMENTS

• Visas may be required to enter Tanzania. It remains the sole responsibility of the client to have a valid passport, visa, permits, travel documents, vaccinations and any other relevant medical certificates

CONFIDENTIALITY

All terms and conditions of this contract are deemed confidential and cannot be posted, published or made available to a
3rd party. Distribution or exposure of net tour rates or any special negotiated agreements will lead to Nimali Africa
immediately retracting these rates and terminating the agreement. This could lead to cancellation of future bookings
held by the client.

FORCE MAJEURE

• If either party is prevented, restricted, hindered or delayed, whether directly or indirectly, from carrying out all or any of its obligations under these Trading Terms for any cause beyond the reasonable control of that party (including without limiting the generality of the a foregoing: war, civil commotion, riot, insurrection, strikes, lock-outs, fire, explosion, natural disasters, floods, disease, epidemic, pandemic, quarantines, acts of State and Acts of God), the Party so affected shall be relieved of its obligations hereunder during such period that the force majeure occurrence continues and shall not be liable for any delay or failure in the performance of any of its obligations hereunder or for any loss or damages which the other Party may suffer due to or resulting from such delay or failure on the part of the affected Party to perform, provided that written notice of the inability to perform shall be given by the affected Party within 48 (forty eight) hours of the occurrence constituting force majeure. The Party invoking force majeure shall use its best endeavors to terminate the circumstances giving rise to force majeure and upon termination of these circumstances giving rise thereto, shall forthwith give written notice thereof to the other Party.

ACCEPTANCE OF TERMS

- Acceptance of a quote from Nimali Africa by the payment of either a deposit or balance invoice constitutes consent to our trading terms, irrespective if the trading terms are signed or not.
- The terms cannot be changed or amended except in writing signed by a duly authorized member of the Nimali Africa Management.

AUTHORIZED FOR TOUR AGENT/OPERATOR

I have read and signed the terms and conditions pertaining to Nimali. My signature below validates this contract with Nimali according to those terms and conditions.

COMPANY NAME & STAMP	NAME	TITLE	
DATE :		SIGNATURE :	
AUTHORIZED FOR NIMALI			
NAME		TITLE	
DATE:		SIGNATURE:	