



# TRADE PARTNERSHIP RACK RATES

Tel: +27 (0) 21 430 4000

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Web: [www.campsbayretreat.com](http://www.campsbayretreat.com)

Marketing Collateral | [WETU iBrochure](#) | [Property Fact Sheet](#)

Connectivity: [Tourplan-ZAF-CAP000791](#) | [NightsBridge-14989](#)

## CAMPS BAY RETREAT 2026 / 2027

ROOMS & SUITES   23 KEYS CHECK IN TIME 14H00   CHECK OUT TIME 11H00	1 May '26 – 31 Aug '26	1 Sept '26 – 31 Oct '26	1 Nov '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 31 Jan '27	1 Feb '27 – 28 Feb '27 (*)	1 Mar '27 – 30 Apr '27
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### MANOR HOUSE

<p><b>Manor Mountain Room</b> Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.</p>	1 Unit Sleeps 2	40m <sup>2</sup> King	R6 220	R8 840	R12 180	R13 690	R12 180	R13 690	R12 180
<p><b>Manor Ocean Suite</b> Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.</p>	2 Units Sleeps 2	35 - 36m <sup>2</sup> King	R7 330	R10 260	R13 110	R16 620	R13 110	R16 620	R13 110
<p><b>Manor Knacke Suite</b> Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.</p>	1 Unit Sleeps 2	89m <sup>2</sup> King	R9 200	R13 390	R18 130	R22 680	R18 130	R22 680	R18 130

### DECK HOUSE

<p><b>Sky Room</b> With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.</p>	3 Units Sleeps 2 + 1	25-33m <sup>2</sup> King / Twin	R6 220	R8 840	R12 180	R13 690	R12 180	R13 690	R12 180
<p><b>Wood-Fired Hot Tub Nature Wellness Room</b> This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.</p>	1 Units Sleeps 2 + 1	45m <sup>2</sup> King / Twin	R7 330	R10 260	R13 110	R16 620	R13 110	R16 620	R13 110
<p><b>Wood-Fired Hot Tub Nature Studio</b> Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.</p>	2 Units Sleeps 2 + 1	28 - 44m <sup>2</sup> King / Twin	R7 330	R10 260	R13 110	R16 620	R13 110	R16 620	R13 110
<p><b>Wood-Fired Hot Tub Nature Residence</b> Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.</p>	1 Unit Sleeps 2 + 1	92m <sup>2</sup> King / Twin	R8 540	R11 980	R15 310	R19 140	R15 310	R19 140	R15 310

### VILLA 9 – enquire direct for exclusive use of Villa

<p><b>Sea Mountain Room</b> Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.</p>	1 Unit Sleeps 2	26m <sup>2</sup> King / Twin	R6 220	R8 840	R12 180	R13 690	R12 180	R13 690	R12 180
<p><b>Wood-Fired Hot Tub Nature Mountain Room</b> Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.</p>	1 Unit Sleeps 2 + 1	24-25m <sup>2</sup> King / Twin	R7 330	R10 260	R13 110	R16 620	R13 110	R16 620	R13 110
<p><b>Ocean Suite</b> Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.</p>	1 Unit Sleeps 2 + 1	64m <sup>2</sup> King / Twin	R8 540	R11 980	R15 310	R19 140	R15 310	R19 140	R15 310

### VILLA 7 – enquire direct for exclusive use of Villa

<p><b>Nature Room</b> Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.</p>	2 Units Sleeps 2 + 1	40 - 54m <sup>2</sup> King / Twin	R6 220	R8 840	R12 180	R13 690	R12 180	R13 690	R12 180
<p><b>Wood-Fired Hot Tub Nature Pool Studio</b> Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.</p>	1 Unit Sleeps 2 + 2	71m <sup>2</sup> King / Twin	R8 540	R11 980	R15 310	R19 140	R15 310	R19 140	R15 310
<p><b>Sky 3-Bedroom Suite</b> This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.</p>	1 Unit Sleeps 6 + 2	116m <sup>2</sup> 2x King/Twin + 1x Queen	R13 590	R19 450	R26 520	R31 870	R26 520	R31 870	R26 520

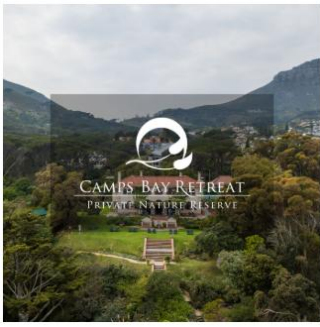
### VILLA 5 – enquire direct for exclusive use of Villa

<p><b>Villa Ocean Room</b> Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.</p>	2 Units Sleeps 2	23 - 27m <sup>2</sup> King / Twin	R6 220	R8 840	R12 180	R13 690	R12 180	R13 690	R12 180
<p><b>Wood-Fired Hot Tub Villa Ocean Room</b> Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.</p>	2 Units Sleeps 2	18 - 36m <sup>2</sup> King / Twin	R8 540	R11 980	R15 310	R19 140	R15 310	R19 140	R15 310
<p><b>Villa Ocean Suite</b> This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostle mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.</p>	1 Unit Sleeps 2	55m <sup>2</sup> King / Twin	R9 200	R13 390	R18 130	R22 680	R18 130	R22 680	R18 130

### ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280
Cot (0-2yrs)	R350	R350	R350	R350	R350	R350	R350

- (\*) Peak Period: 12 Dec '26 – 10 Jan '27 (Minimum 3 Night stay applies), 01 – 28 Feb '27 (No Minimum Night applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT.
- Alongside fixed STO contracted rates, partners can access a discounted Trade BAR rate, tied to our Best Available Rate, ensuring parity during demand shifts.
- All Groups (5+ rooms per night)
  - 10% refundable deposit to confirm the booking.
  - The 10% deposit becomes non-refundable 90 days prior to arrival.
  - Full payment required 60 days prior to arrival.



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## CAMPS BAY RETREAT 2027 / 2028

ROOMS & SUITES   23 KEYS CHECK IN TIME 14H00   CHECK OUT TIME 11H00	1 May '27 – 31 Aug '27	1 Sept '27 – 31 Oct '27	1 Nov '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '28 – 31 Jan '28	1 Feb '28 – 29 Feb '28 (*)	1 Mar '28 – 30 Apr '28
<b>MANOR HOUSE</b>							
<b>Manor Mountain Room</b> Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	1 Unit Sleeps 2	40m <sup>2</sup> King	R6 970	R9 900	R13 650	R15 340	R13 650
<b>Manor Ocean Suite</b> Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	2 Units Sleeps 2	35 - 36m <sup>2</sup> King	R8 200	R11 500	R14 700	R18 600	R14 700
<b>Manor Knacke Suite</b> Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	1 Unit Sleeps 2	89m <sup>2</sup> King	R10 300	R15 000	R20 300	R25 400	R20 300

### DECK HOUSE

<b>Sky Room</b> With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	3 Units Sleeps 2 + 1	25-33m <sup>2</sup> King / Twin	R6 970	R9 900	R13 650	R15 340	R13 650
<b>Wood-Fired Hot Tub Nature Wellness Room</b> This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	1 Units Sleeps 2 + 1	45m <sup>2</sup> King / Twin	R8 200	R11 500	R14 700	R18 600	R14 700
<b>Wood-Fired Hot Tub Nature Studio</b> Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	2 Units Sleeps 2 + 1	28 - 44m <sup>2</sup> King / Twin	R8 200	R11 500	R14 700	R18 600	R14 700
<b>Wood-Fired Hot Tub Nature Residence</b> Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	1 Unit Sleeps 2 + 1	92m <sup>2</sup> King / Twin	R9 570	R13 400	R17 150	R21 440	R17 150

### VILLA 9 – enquire direct for exclusive use of Villa

<b>Sea Mountain Room</b> Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	1 Unit Sleeps 2	26m <sup>2</sup> King / Twin	R6 970	R9 900	R13 650	R15 340	R13 650
<b>Wood-Fired Hot Tub Nature Mountain Room</b> Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	2 Units Sleeps 2 + 1	24-25m <sup>2</sup> King / Twin	R8 200	R11 500	R14 700	R18 600	R14 700
<b>Ocean Suite</b> Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	1 Unit Sleeps 2 + 1	64m <sup>2</sup> King / Twin	R9 570	R13 400	R17 150	R21 440	R17 150

### VILLA 7 – enquire direct for exclusive use of Villa

<b>Nature Room</b> Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	2 Units Sleeps 2 + 1	40 - 54m <sup>2</sup> King / Twin	R6 970	R9 900	R13 650	R15 340	R13 650
<b>Wood-Fired Hot Tub Nature Pool Studio</b> Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	1 Unit Sleeps 2 + 2	71m <sup>2</sup> King / Twin	R9 570	R13 400	R17 150	R21 440	R17 150
<b>Sky 3-Bedroom Suite</b> This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	1 Unit Sleeps 6 + 2	116m <sup>2</sup> 2x King/Twin + 1x Queen	R15 230	R21 800	R29 700	R35 650	R29 700

### VILLA 5 – enquire direct for exclusive use of Villa

<b>Villa Ocean Room</b> Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	2 Units Sleeps 2	23 - 27m <sup>2</sup> King / Twin	R6 970	R9 900	R13 650	R15 340	R13 650
<b>Wood-Fired Hot Tub Villa Ocean Room</b> Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	2 Units Sleeps 2	18 - 36m <sup>2</sup> King / Twin	R9 570	R13 400	R17 150	R21 440	R17 150
<b>Villa Ocean Suite</b> This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostle mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	1 Unit Sleeps 2	55m <sup>2</sup> King / Twin	R10 300	R15 000	R20 300	R25 400	R20 300

### ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600
Cot (0-2yrs)	R500	R500	R500	R500	R500	R500	R500

- (\*) Peak Period: 15 Dec '27 – 08 Jan '28 (Minimum 3 Night stay applies), 01 – 29 Feb '28 (No Minimum Night applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT.
- Alongside fixed STO contracted rates, partners can access a discounted Trade BAR rate, tied to our Best Available Rate, ensuring parity during demand shifts.
- All Groups (5+ rooms per night)
  - 10% refundable deposit to confirm the booking.
  - The 10% deposit becomes non-refundable 90 days prior to arrival.
  - Full payment required 60 days prior to arrival.





# TRADE PARTNERSHIP PROMOTIONS

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## STAY SAVE PROMOTION

**STAY WINDOW: 1 May '26 - 31 Aug '26**

### MANOR HOUSE

<b>Manor Mountain Room</b> Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	N/A
<b>Manor Ocean Suite</b> Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	Stay 3+ / Save 20%
<b>Manor Knacke Suite</b> Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	Stay 3+ / Save 20%

### DECK HOUSE

<b>Sky Room</b> With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	N/A
<b>Wood-Fired Hot Tub Nature Wellness Room</b> This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	Stay 3+ / Save 20%
<b>Wood-Fired Hot Tub Nature Studio</b> Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	Stay 3+ / Save 20%
<b>Wood-Fired Hot Tub Nature Residence</b> Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	Stay 3+ / Save 20%

### VILLA 9 – enquire direct for exclusive use of Villa

<b>Wood-Fired Hot Tub Nature Mountain Room</b> Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	N/A
<b>Sea Mountain Room</b> Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	Stay 3+ / Save 20%
<b>Ocean Suite</b> Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	Stay 3+ / Save 20%

### VILLA 7 – enquire direct for exclusive use of Villa

<b>Nature Room</b> Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	N/A
<b>Wood-Fired Hot Tub Nature Pool Studio</b> Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	Stay 3+ / Save 20%
<b>Sky 3-Bedroom Suite</b> This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	Stay 3+ / Save 20%

### VILLA 5 – enquire direct for exclusive use of Villa

<b>Villa Ocean Room</b> Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	N/A
<b>Wood-Fired Hot Tub Villa Ocean Room</b> Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	Stay 3+ / Save 20%
<b>Villa Ocean Suite</b> This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostle mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	Stay 3+ / Save 20%

### VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%

## VALUE ADDS

### STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary limited arrival mini-bar
Complimentary Scones & Tea between 15:00 and 17:00

### ADDITIONAL WINTER VALUE ADDS - 01 May - 31 Aug

Complimentary classification upgrade on arrival, subject to availability
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### ADDITIONAL HONEYMOON VALUE ADDS

Bottle of sparkling wine or wine and romantic turndown on first evening
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### VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded
- Honeymooners offer only valid for a minimum two-night stay